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EVIN ANDERSON

FINANCE EXECUTIVE

***Dynamic financial services executive delivering program development, capital investment and strategic planning to under-resourced communities throughout the developing world including Africa, Asia, and Central America.***

Skilled negotiator achieving mutual objectives between local communities, corporations, and government agencies. Microfinance specialist with expertise in agronomy, water resource development, writing business plans and forming community partnerships. Highly proficient in financial modeling and analytical tools used for proposals and development campaigns.

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| Business Planning and Strategy | Financial Modeling and Forecasting | Strategic Alliances |
| Microfinance Banking | Public/Private Partnerships | Fundraising |
| Corporate Social Responsibility | Team Leadership | Complex Sales |
| Project Management | International Business Development | Value Chains |

**Global Microfinance, Franklin, TN** 2008-Present  
Leader in worldwide microfinance with over 4 billion in assets spread across 72 developing nations

**Director, Business Development** 2010-Present  
Deliver strategy and manage project teams for implementing new microfinance projects including banking, insurance, business startups, internet access and community development. Foster partnerships between corporate clients, major donors and local organizations to achieve strategic objectives.

Enterprise Impact:

* Instrumental in raising more than **$250 million** in capital from institutional donors and investors, including 12 of the 15 largest agreements ever signed by the organization.
* Successfully executed and completed projects in over **25 countries** in Asia, Africa, and Central America.
* Establish plans through a comprehensive needs assessment which connects communities to appropriate partners for long-term success.
* Direct business development team for research, analysis, planning and project implementation.
* Generated multi-country analysis for profitability and sustainability of financial products and infrastructure.
* Participate on strategic planning team and interface with the Board of Directors on a quarterly basis.

**Manager, International Operations** 2008-2010 Managed a team responsible for generating and operating development projects valued at over **$70 million.** Raised capital from major institutional donors including: United Bank of Switzerland, United Nations, Joe and Jean Randall Foundation, Apple Computer, Samsung, Adidas, USAID, Global Resources Network, Bank of America, Bank of New York, Bank of Boston, and Sony.

Enterprise Impact:

* Delivered decisions and program review for global and country level funding allocations.
* Developed and negotiated program contracts and MOUs with institutional donors and international partners.
* Reviewed and approved operating plans, budgets and progress toward established objectives.

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| **123 Corporate Avenue |** | **Nashville, TN 37123 |** | **615.123.4567 |** | **student@gmail.com** |

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**International Development Institute, Nashville, TN**  2000-2008

**Director of Strategic Planning and Business Development** 2004-2008  
Managed the organization’s business planning function by designing and implementing sophisticated planning, reporting and analytical tools including projections, infrastructure, and reporting systems.

Enterprise Impact:

* Provided business planning, financial forecasting and budgeting support to worldwide network clients
* Developed marketing strategies for expansion into new countries and territories.
* Conducted overseas business planning and financial analysis workshops for senior and mid-level bank and finance company managers.

**Director, Nashville, TN** 2003-2004  
**Assistant Director, Nashville, TN**  2002-2003  
**Program Officer, Nashville, TN** 2000-2001  
Represented the company to major financial institutions and donors including Bank of America, Bank of New York, Sony, Apple, Samsung, Bill and Sue Jones Foundation, and USAID.

Enterprise Impact:

* Designed and created the company’s first global reporting and analysis system to report on profitability, efficiency, and cost effectiveness of microfinance institutions using ratio, statistical and trend analysis.
* Re-designed tools and procedures for efficient information flow throughout a global network.

Consultancies

**ALTA Finance,** Guatemala City, Guatemala 2006  
Prepared financial and planning documentation for microfinance loan approval.

**Dutch Government,** Amsterdam, Holland 2004, 2005  
Developed business plans and financial projections for Dutch funded microfinance bank startups in Eritrea and Ethiopia.

**UBS,** Weehawken, NJ 2003  
Developed complex financial projection model for use by microfinance banking institutions.

Education and Training

**Master of Business Administration (MBA)**  2002  
Middle Tennessee State University, Murfreesboro, TN  
 **Bachelor of Arts** 2000  
Middle Tennessee State University, Murfreesboro, TN  
Majors: Global Studies and Foreign Languages (Spanish)

**Chartered Financial Analyst (CFA)** Passed Level 1 exam

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