#### **APPRAISAL REPORT OF**

## Two Potential MTSU Development Sites 2739 Middle Tennessee Blvd & 1301 E. Main Street Murfreesboro, TN 37130-8511 Transaction No. 22-07-004 & 22-08-001

#### **PREPARED FOR**

## TENNESSEE DEPARTMENT OF GENERAL SERVICES REAL ESTATE ASSET MANAGEMENT ATTN: VICKIE MEDLEY 312 ROSA L. PARKS AVENUE, 24TH FLOOR NASHVILLE, TENNESSEE 37243-0299

#### **PREPARED BY**

BEN A. BROOME, MAI A.J. TIPTON ◆ PROPERTY SERVICE GROUP SOUTHEAST, INC. 1129 N. 6<sup>th</sup> Avenue KNOXVILLE, TENNESSEE 37917-6754

DATE OF INSPECTION/EFFECTIVE DATE OF APPRAISAL: JUNE 21, 2023

DATE OF REPORT: JULY 10, 2023

Real Estate Appraisals • Brokerage • Consulting

July 10, 2023

Tennessee Department of General Services Real Estate Asset Management Attn: Vickie Medley 312 Rosa L. Parks Avenue, 24th Floor Nashville, Tennessee 37243-0299

### RE: Real Estate Appraisal Two Potential MTSU Development Sites 2739 Middle Tennessee Blvd & 1301 E. Main Street Murfreesboro, TN 37130-8511 Transaction No. 22-07-004 & 22-08-001

Dear Ms. Medley:

At your request, we have made an appraisal of the above-described properties in order to estimate the Fee Simple market value 'as is' as of the effective date, June 21, 2023.

The subject property contains two sites known as 915 N. Tennessee Blvd, 2.381 acres (43/2997), Lot 173A, 1783-B & portion of Lot 181 & 182 on Dr. E.M. Goodman Property Resubdivision of Lots 173, 174, & 175 Harrison & Black Subdivision of State Nornal Property (2,11) & a 4.24 acre portion of the Middle Tennessee State University Property as recorded in Book 66, Page 12. Site #1 contains 3.5138 acres or 153,060 S.F. along the west side of Middle Tennessee Boulevard in Murfreesboro, Knox County, Tennessee. The subject properties are further identified as Parcel 004, 006, 007 & 001 on Tax Map 090H & 090P in Rutherford County.

The following Appraisal Report contains a description of the property, market information, and methods used to estimate value. It has been written to conform to the Uniform Standards of Professional Appraisal Practice (USPAP) as adopted by the Appraisal Standards Board of the Appraisal Foundation; with the appraisal requirements of Title XI of the Federal Financial Institutions Reform, Recovery and Enforcement Act of 1989 (FIRREA), revised June 7, 1994, and amendments thereto; and the Interagency Appraisal and Evaluation Guidelines.

Through this report, the Fee Simple market value of the subject property, as of the effective date, June 21, 2023 is estimated to be:

Site #1 - Parcel 004, 006 & 007

Site #2 - Parcel 001

TWO MILLION NINE HUNDRED SIXTY-FIVE THOUSAND DOLLARS (\$2,965,000.00)

THREE MILLION THREE HUNDRED NINETY THOUSAND DOLLARS (\$3,390,000.00) Ms. Vickie Medley July 10, 2023 Page 3

**Extraordinary Assumption:** An extraordinary assumption is required to develop a credible opinion of value of the proposed improvements. The subject properties are under consideration for development with a hospitality use. Because of the involvement of the State and Middle Tennessee State University, the sites are appraised under the extraordinary assumption that a rezoning to allow for the desired use is feasible. The appraisers reserve the right to amend and adjust the appraisal accordingly if rezoning is found to not be feasible as represented to the appraisers. Therefore, the value could be negatively affected.

### Coronavirus Disease 2019 (COVID-19)

As of the date of this report, the United States economy is experiencing impacts from the Coronavirus Disease 2019 (COVID19) pandemic, which began in March 2020. This is an evolving situation, and it is unknown at this time, what, if any, long term impact COVID-19 will have on real estate markets. While consideration to overall market conditions is given in this report, specific impacts related to COVID-19 are not fully understood as of the date of this report and no material impact on the valuation has been considered. To date, the local real estate markets have continued to be strong despite the pandemic and have not been significantly affected by COVID-19. Should more information and market evidence of impacts from COVID-19 become available at a later date, this report is subject to review and revision, as necessary.

The reader is referred to the Certification, General Assumptions, and General Limiting Conditions included in the attached report. The appraisers certify that they have no present or contemplated future interest in the subject.

Thank you for the opportunity to provide this service. Please call if you have any questions.

Sincerely,

en A. Broome

Ben A. Broome, MAI TN Certified General Appraiser #CG-113

· In

A.J. Tipton TN Certified General Appraiser #CG-5290

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# SUMMARY OF SALIENT FACTS

Identity of the Property:	Two Potential MTSU Development Sites 2739 Middle Tennessee Blvd & 1301 E. Main Street Murfreesboro, TN 37130-8511		
Tax Map Reference:	090H F 004, 006, 007 & 090P C 001		
Property Owner:	The State of Tennessee		
Effective Date of Appraisal "As Is":	June 21, 2023		
USPAP Report Type:	Appraisal Report		
Property Rights Appraised:	Fee Simple		
Site Area:	Site #1 - 3.5138 acres or 153,060 S.F. Site #2 – 4.24 acres or 184,694 S.F.		
Improvement Description:	To be demolished		
Zoning:	Site 1 - CL, Local Commercial District & RM-16, Residential Multi-family District Site 2 - CU, College and University District		
Highest and Best Use "As Vacant":	Development with a multi-family use		
Highest and Best Use "As Improved":	Not Applicable		
Indicated Value by Each Applicable Approach:	Site #1	Site #2	
Cost Approach:	Not Applicable	Not Applicable	
Sales Comparison Approach: Income Approach:	\$2,965,000 Not Applicable	\$3,390,000 Not Applicable	
income Approach.	Tot Applicable		
Estimated Market Value "As Is":	\$2,965,000	\$3,390,000	
Intended Use: Intended User:	To establish market value Tennessee Department of General Services		



WEST VIEW ACROSS SITE #1



EAST VIEW ACROSS SITE #2

# **PROPERTY IDENTIFICATION**

The subject property contains two sites known as 915 N. Tennessee Blvd, 2.381 acres (43/2997), Lot 173A, 1783-B & portion of Lot 181 & 182 on Dr. E.M. Goodman Property Resubdivision of Lots 173, 174, & 175 Harrison & Black Subdivision of State Nornal Property (2,11) & a 4.24 acre portion of the Middle Tennessee State University Property as recorded in Book 66, Page 12. Site #1 contains 3.5138 acres or 153,060 S.F. along the west side of Middle Tennessee Boulevard. Site #2 is a 4.24 acre portion off the east side of Middle Tennessee Boulevard in Murfreesboro, Knox County, Tennessee. The subject properties are further identified as Parcel 004, 006, 007 & 001 on Tax Map 090H & 090P in Rutherford County.

# PURPOSE, INTENDED USE AND INTENDED USER

The purpose of this appraisal is to estimate the Fee Simple market value of the subject property as of the effective date, June 21, 2023. The intended use is to establish market value and the intended user is Tennessee Department of General Services. The appraisal is presented in an Appraisal Report format.

# **DEFINITION OF VALUE**

Market Value<sup>1</sup>, as used in this report, is defined as follows:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1) buyer and seller are typically motivated;
- 2) both parties are well informed or well advised, and acting in what they consider their own best interests;
- 3) a reasonable time is allowed for exposure in the open market;

Federal Reserve System, 12 CFR Parts 208 and 225, Sec. 225.62

<sup>&</sup>lt;sup>1</sup> <u>Title XI, Financial Institutions Reform, Recovery, and Enforcement Act of 1989 ("FIRREA")</u>, (Pub. L. No. 101-73, 103 Stat. 183 (1989), 12 U.S.C. 3310, 3331-3351, and section 5(b) of the Bank Holding Company Act, 12 U.S.C. 1844(b), Part 225, Subpart G: Appraisals; Paragraph 225.62(f).

Uniform Standards of Professional Appraisal Practice, Page 139

Office of the Comptroller of the Currency (OCC), Title 12 of the Code of Federal Regulation, Part 34, Subpart C-Appraisals, 34.42 (g); Office of Thrift Supervision (OTS), 12 CFR 564.2 (g); This is also compatible with the FDIC, FRS and NCUA definitions of market value.

- 4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- 5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

# **EXPOSURE AND MARKETING TIME**

**Exposure Time** is defined as follows:

"The time a property remains on the market. The estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal." <sup>2</sup>

Exposure time is always presumed to occur prior to the effective date of the appraisal. The overall concept of reasonable exposure encompasses not only adequate, sufficient, and reasonable time but also adequate, sufficient, and reasonable effort. Exposure time is different for various types of real estate and value ranges and under various market conditions.

Marketing Time is defined as follows:

"An opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal. Marketing time differs from exposure time, which is always presumed to precede the effective date of an appraisal."<sup>3</sup>

The subject sites include vacant land, surface parking and older residential improvements with a highest and best use of development with a multi-family or commercial use complimentary to the MTSU campus. The subject would appeal to regional or national developers because of the scope and draw of the large university. Given the current market conditions and the attributes associated with the subject property as described within this the analysis, it is the appraisers' opinion the Exposure Time and Marketing Time for the subject are estimated at 3-9 months with a reasonable value range of \$2,965,000 and \$3,390,000.

<sup>&</sup>lt;sup>2</sup> <u>The Dictionary of Real Estate Appraisal</u>, Sixth Edition, Appraisal Institute, 2015, Page 83.

<sup>&</sup>lt;sup>3</sup> <u>The Dictionary of Real Estate Appraisal</u>, Sixth Edition, Appraisal Institute, 2015, Page 140.

# **PROPERTY RIGHTS APPRAISED**

The property rights appraised in this report are defined as follows:

## Fee Simple Estate:

"Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."<sup>4</sup>

# SCOPE OF THE APPRAISAL

The scope of this real estate appraisal includes the following:

- 1) A physical inspection of the property. For properties with existing improvements, this consists of a walk-thru inspection. I do not warrant the structural integrity of the buildings, but, unless otherwise noted, it is assumed to be of sound construction with all mechanical, plumbing, and electrical systems in working order.
- 2) A search of the public records relative to the subject. This search encompasses, among other things, tax and assessment information, easement, and other private, as well as public, deed restrictions, zoning, history of the property, etc.
- 3) A summary of neighborhood and regional area characteristics, as well as an analysis of supply and demand within the subject's market segment.
- 4) Analysis of physically possible uses, legally permissible uses, and all feasible uses in order to estimate the highest and best use of the subject property.
- 5) Research of public records for comparable sales and listings. Telephone verification, where possible, of all the sales and listings with the buyer, seller, or their representatives. Comparison of the comparable properties to the subject with consideration of such differences as legal encumbrances, financing terms, conditions of sale, market conditions, location, physical characteristics, availability of utilities, zoning, and highest and best use.
- 6) The three recognized approaches to value Cost, Sales Comparison, and Income will be developed unless sufficient supporting data is not available, or the nature of this assignment precludes application of any approach.
- 7) The preparation of a narrative appraisal report in compliance with the Uniform Standards of Professional Appraisal Practice adopted by the Appraisal Standards Board of the Appraisal Foundation. The appraiser has met the competency provision as required by USPAP and is capable of completing the appraisal assignment competently.

# AREA DESCRIPTION

The subject property is located in Murfreesboro, Tennessee, the county seat of Rutherford

County. Murfreesboro is situated in the northeast portion of Rutherford County and along the

#### ◆ PROPERTY SERVICE GROUP SOUTHEAST, INC.

<sup>&</sup>lt;sup>4</sup> <u>The Dictionary of Real Estate Appraisal</u>, Sixth Edition, Appraisal Institute, 2015, Page 90.

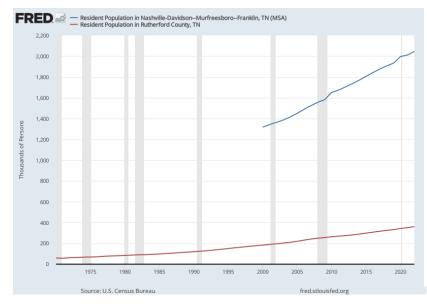
southeast of Davidson County. The city of Murfreesboro, and Rutherford County are part of the Nashville-Davidson-Murfreesboro-Franklin, TN Metropolitan Statistical Area (MSA). The Nashville MSA is located in the center of the state & comprised of fourteen counties. Davidson County is the central county of the MSA and the most populous. Rutherford County is immediately to the southeast of Davidson County. It is the fastest-growing county in Tennessee. Williamson County: Situated to the south of Davidson County, Williamson County is known for its affluent communities such as Franklin and Brentwood. Sumner County is located to the north of Davidson County and includes Hendersonville, Gallatin, and Portland. Other smaller counties include Wilson, Robertson, Cheatham, Dickson, Maury, Macon, Smith, Cannon & Trousdale.



**REGIONAL MAP** 

## Population

According to the 2020 Census, the Nashville-Davidson-Murfreesboro-Franklin MSA had a population of 1,966,681 in 2020, up 19.13% from 1,650,887 in 2010.Rutherford County had a population of 343,266 in 2020 up 34.21% from 255,775 in 2010. The City of Murfreesboro had a population of 152,769. In 2020, up 40.47% from 2010.



As of February 28, 2013, the U.S. Office of Management and Budget has redefined the Knoxville Metropolitan Statistical Area to include Anderson, Blount, Campbell, Grainger, Knox, Loudon, Morgan, Roane, and Union counties. Statistical information is in the process of being compiled to reflect this recent change.

### **Transportation**

Nashville and Davidson County is toward the center of the Eastern United States, with major interstates going out in a spoke like manner. Nationally, the subject is the following distance from major cities in the US:

Chattanooga, TN	120 miles
Knoxville, TN	160 miles
Atlanta, GA	220 miles
Birmingham, AL	190 miles
Memphis, TN	160 miles
St. Louis, MO	220 miles
Indianapolis, IN	250 miles
Lexington, KY	180 miles

Major interstates running out of Nashville include Interstate 65 (running north-south), Interstate 40 (running east-west), and Interstate 24 (running northwest-southeast).

The Nashville MSA is ideally located for business activity. Six legs of three major interstates crisscross the region; a port, rail facilities and a major international airport are all located in the county. A strong pro-business attitude, support activities such as Partnership 2000 and the

Tennessee Industrial Training Service, several office/industrial parks, and relatively low industrial construction costs, have enticed many major corporations to establish production facilities and corporate headquarters in the county.

## Education

Rutherford County Schools operates numerous elementary, middle, and high schools to serve the educational needs of the county's residents. Rutherford County Schools operated around 49 schools. The approximate student enrollment in Rutherford County Schools is over 48,000 students. The largest public high schools include Blackman High School, Siegel High School, Oakland High School, Riverdale High School, Smyrna High School, La Vergne High School & Stewarts Creek High School. Private schools in the area include Providence Christian Academy, Middle Tennessee Christian School & Lancaster Christian Academy.

Middle Tennessee State University (MTSU) is a public university located in Murfreesboro, Rutherford County, Tennessee. MTSU has a large student population with enrolled over 22,000 undergraduate and graduate students. MTSU's campus is spread across approximately 500 acres of land. The campus features modern facilities, including academic buildings, residence halls, recreational areas, and athletic facilities. MTSU competes in NCAA Division I athletics as a member of Conference USA. The university's athletic teams are known as the Blue Raiders, and they participate in a variety of sports, including football, basketball, baseball, soccer, tennis, and more.

### **Employment**

Yearly Average Unemployment Rates						
Area	2018	2019	2020	2021	2022	April 2023
Rutherford County	2.70%	2.50%	7.00%	3.60%	2.70%	2.60%
Nashville MSA	2.70%	2.60%	7.00%	3.80%	2.70%	2.10%
Tennessee	3.50%	3.30%	7.50%	4.50%	3.40%	3.30%
United States	3.90%	3.68%	8.10%	3.70%	3.50%	3.60%

## Commerce & Major Employers

Much like the rest of east and Central Tennessee, Rutherford County's economy is diverse. Major contributors to commerce of Rutherford County include manufacturing including automotive, aerospace, food and beverage. Companies like Nissan North America, Bridgestone, and General Mills have manufacturing operations in the county, providing employment opportunities and driving economic growth.

The healthcare sector is a significant contributor to commerce in Rutherford County. The county is home to several hospitals, medical centers, and healthcare service providers. Saint Thomas Rutherford Hospital, Ascension Saint Thomas Health, and TriStar StoneCrest Medical Center are among the prominent healthcare facilities serving the community and generating economic activity.

Rutherford County's educational institutions, including Middle Tennessee State University (MTSU) and Rutherford County Schools, contribute significantly to the local economy. These institutions provide employment opportunities for faculty, staff, and support personnel. Additionally, the presence of a well-educated workforce attracts businesses and industries to the area.

The retail and hospitality sectors play a vital role in Rutherford County's commerce. The county has a range of shopping centers, restaurants, hotels, and entertainment venues that cater to the needs of residents and visitors alike. Retail centers like The Avenue Murfreesboro and Stones River Mall, as well as the numerous hotels and restaurants in the area, contribute to the local economy and provide employment opportunities.

Rutherford County benefits from its strategic location, with proximity to major transportation routes, including Interstate 24 and Interstate 840. This has attracted distribution and logistics companies to establish operations in the county. Distribution centers and logistics companies contribute to the local economy by providing employment and facilitating the movement of goods.

The largest employers include the following.

- Nissan North America manufacturing plant in Smyrna
- Middle Tennessee State University (MTSU
- Rutherford County Government.
- Saint Thomas Rutherford Hospital, part of Ascension Saint Thomas Health
- TriStar StoneCrest Medical Center
- Amazon fulfillment center

• Ingram Content Group, headquartered in La Vergne, operates a major book distribution center in Rutherford County

### Conclusion

Nashville MSA Statistics overall growth over the past four decades has increased in recent history to one of the fastest growing areas of the country. Rutherford County is one of the fastest growing portions of this MSA, bolstered by the presence of MTSA. The overall geographical characteristics and economy is favorable. Many of the economic trends and indicators are superior to national and state figures.



AREA MAP

# **NEIGHBORHOOD DESCRIPTION**

A neighborhood may be defined as: "a group of complementary land uses; a congruous grouping of inhabitants, buildings, or business enterprises." <sup>5</sup> Neighborhoods may be devoted to such uses as residential, commercial, industrial, agricultural, or a mixture of these uses. Analysis of the neighborhood in which a property is located is important due to the fact that the various economic, social, political, and physical forces that affect the neighborhood also directly influence the individual properties within it.

The subject property is located east of downtown Murfreesboro, approximately 4 miles from Interstate 24 that extends south from Nashville. The subject neighborhood is considered to be the residential and high density residential area surrounding Middle Tennessee State University, east of the Interstate.

The majority of commercial development is along Broad Street and Memorial Boulevard, west of the subject. These commercial thoroughfares are home to seemingly all national retailer and service providers from Walmart, Target and Lowe's anchored centers to Chick-fil-A, Discount Tire & Dollar Tree.

In the immediate area of the subject, land uses are almost exclusively residential in nature. While some single-family residential development is present, the majority is multi-family or high-density uses. Multi-family uses range from mobile home parks like the subject, to older duplexes, to institutional investment grade 100+ unit apartment complexes. The neighborhood benefits from the its close proximity to Middle Tennessee State University (MTSU), a four-year university with over 21,000 students as of 2017. Murfreesboro is also home to Middle Tennessee State University, the second largest undergraduate university in the state of Tennessee, with over 23,000 total students.

Based on the subject's location in close proximity to MTSU, access to the interstate system and the robust rental market of Murfreesboro, the subject property is well positioned. Real estate

<sup>&</sup>lt;sup>5</sup> <u>The Dictionary of Real Estate Appraisal</u>, Sixth Edition, Appraisal Institute, 2015, Page 156.

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values within the subject market are expected to experience stable growth in the foreseeable future.

NEIGHBORHOOD MAP

# SITE DESCRIPTION

The subject property contains two sites. Site #1 contains 3.5138 acres or 153,060 S.F. along the west side of Middle Tennessee Boulevard. Site #2 is a 4.24-acre or 184,694 S.F. portion off the east side of Middle Tennessee Boulevard.

Site Statistics	2739 Middle Tennessee Blvd & 1301 E. Main Street, Murfreesboro, TN 37130-8511	
Size:	Site #1 3.5138 ac./153,060 S.F. Site #2 4.24 ac/184,694 S.F.	
Shape:	Generally rectangular	
Frontage:	Extensive along Greenland Drive & Middle Tennessee Boulevard	
Topography:	Level	
Access:	Excellent, access off Middle Tennessee Boulevard & Greenland Drive	
Utilities:	Water, electric, gas, sewer	
Type & Zoning:	Site 1 - CL, Local Commercial District & RM-16, Residential Multi-family District Site 2 - CU, College and University District	
Type/Setting:	University adjacent	
Easements, Restrictions & Encumbrances	Typical Utility & Setbacks	
Access to Neighborhood:	Good, 4 miles to I-24, 29 miles to Nashville	
Adjacent Land Use:	MTSU, older single family residential, multi-family	

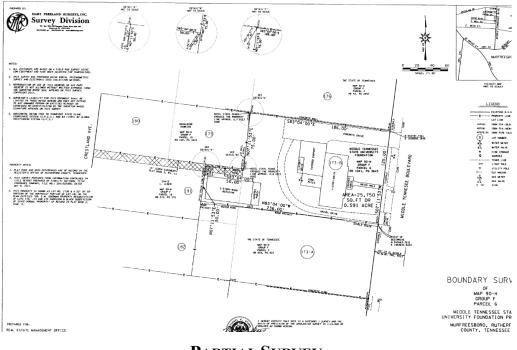
The subject's topographical features and positioning do not negatively impact its utility. The roadways accessing the subject are two-lane & four lane.

Typical utility easements and set-back requirements are present. Observation during my on-site visit did not indicate the presence of encroachments from surrounding property.

There was no Environmental Site Assessment provided to me by the ownership. The existence of potentially hazardous material and/or toxic waste may or may not be present on the property. During my on-site visit I did not observe any signs of environmental contamination. However, I am not an expert on such matters, nor am I qualified to detect such substances. Therefore, no responsibility is assumed for any hazardous conditions, or for any expertise or engineering knowledge required to discover them.



**AERIAL MAP** 



**PARTIAL SURVEY** 

# **Flood Map Information**

Flood hazard areas identified on the Flood Insurance Rate Map are identified as a Special Flood Hazard Area (SFHA). According to the Federal Emergency Management Agency (FEMA) Flood Map 47149C0280H dated January 5, 2007, the subject property is in Zone X. Zone X is an area determined to be outside the 0.2% annual chance floodplain.



FLOOD MAP

# Zoning

The subject property is located within City of Murfreesboro and is zoned as follows:

Site #1 - CL, Local Commercial District & RM-16, Residential Multi-family District. The CL, Local Commercial District, is intended to permit the development and continued maintenance of commercial retail uses and personal services serving the needs of a relatively small area and developed either as a unit or on individual parcels. The uses permitted in this district, the special uses that may be allowed in this district and the uses for which site plan review and approval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, maximum gross dwelling unit density and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article. The RM-16, Residential Multi-family District is characterized by a broad range of residential housing types including single-family detached, single-family attached, two-family, three-family, and four-family dwellings up to three stories in height. Other uses such as churches, schools, and specified services associated with or compatible with the residential uses allowed in this district are also permitted subject to site plan review and approval or the issuance of a special permit therefor. The uses permitted in this district, the special uses that may be allowed in this district and the uses for which site plan review and approval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, maximum gross dwelling unit density and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article. The use "dwelling, multiple-family" is not permitted by right or special use permit in the RM-16 zoning district unless the property shall have been zoned RM-16 on or before December 31, 2017, provided that all regulations and procedures set forth in this article (Appendix A – Zoning) and all other applicable codes are satisfied.

### Site #2 - CU, College and University District.

The purpose of the CU, College and University District is to provide a zoning category for the location of colleges and universities and uses attracted thereto and compatible therewith. Segregation of such college and university facilities is appropriate given the unique characteristics of the college and university areas, the variety of uses needed to serve the college and university community and the intensity of land use in such a community. The uses permitted in this district, the special uses that may be allowed in this district and the uses for which site plan review and approval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, maximum gross dwelling unit density and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article. The following allowable uses are include in the ordinance:

A detailed description of each of the zoning ordinances is included in the Addenda of this report. The subject properties are under consideration for development with a hospitality use. Because of the involvement of the State and Middle Tennessee State University, the sites are appraised under the extraordinary assumption that a rezoning to allow for the desired use is feasible.



ZONING MAP

# **Real Estate Taxes**

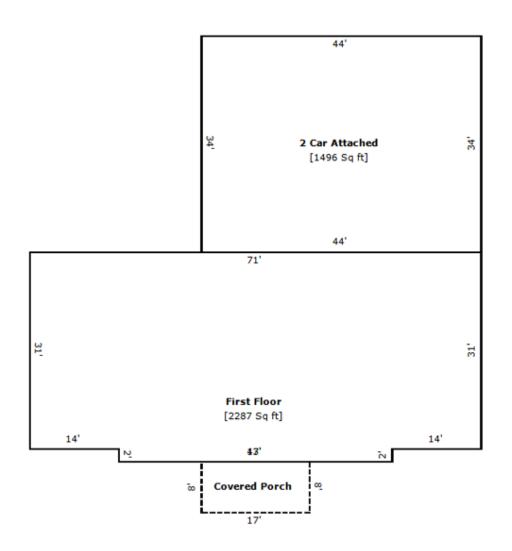
The subject sites are under state ownership and are tax exempt.



TAX MAP

# **IMPROVEMENT DESCRIPTION**

Parcel 006 is improved with a 2,287 S.F. single family residence built in 1964. The residence is a single-level brick rancher as shown below. The subject properties are under consideration for development with a hospitality use. As such, the properties are appraised based on land value. The existing improvements will be demolished.



TOTAL Sketch by a la mode	Area Calculations Summary	
Living Area		
First Floor	2287 Sq ft	
Total Living Area (Rounded):	2287 Sq ft	
Non-living Area		
Covered Porch	136 Sq ft	
2 Car Attached	1496 Sq ft	

## **BUILDING SKETCH**



EAST VIEW ALONG GREENLAND DRIVE AT MIDDLE TENNESSEE BOULEVARD



WEST VIEW ALONG GREENLAND DRIVE AT MIDDLE TENNESSEE BOULEVARD



WEST VIEW OF SITE #1



### EAST VIEW OF SITE #1



SOUTH VIEW ALONG MIDDLE TENNESSEE BOULEVARD



### WEST VIEW OF VIEW OF SITE #1



NORTHWEST VIEW OF SITE #1



**EXISTING SITE #1 IMPROVEMENT** 



**EXISTING SITE #1 IMPROVEMENT** 



**EXISTING SITE #1 IMPROVEMENT** 



**EXISTING SITE #1 IMPROVEMENT** 



NORTH VIEW ALONG MIDDLE TENNESSEE BOULEVARD SOUTH OF SITES



EAST VIEW OF SITE #2



NORTH VIEW ALONG MIDDLE TENNESSEE BOULEVARD



SUBJECT PHOTOGRAPHS

EAST VIEW ALONG GREENLAND DRIVE AT SITE #2



WEST VIEW ACROSS SITE #2



WEST VIEW ALONG GREENLAND DRIVE AT SITE #2

# HISTORY

The subject property is currently under the ownership name as follows:

### The State of Tennessee 312 8th Avenue Nashville, Tennessee 37243-0299"

<u>Parcel 090H F 004</u> was last transferred by Warranty Deed on January 5, 2001 for a consideration of \$1,600,000 as recorded in Book 43, Page 2997 in the Rutherford County Register of Deeds Office.

<u>Parcel 090H F 006</u> was last transferred by Warranty Deed on September 16, 2011 for a consideration of \$265,000 as recorded in Book 1090, Page 328 in the Rutherford County Register of Deed's Office.

<u>Parcel 090H F 007</u> was last transferred by Warranty Deed on January 5, 2001 for a consideration of \$105,000 as recorded in Book 659, Page 303 in the Rutherford County Register of Deed's Office.

The last recorded transfer pertaining to <u>Parcel 090P C 001</u> is the transfer of a small 0.18 acre portion by Warranty Deed on December 21, 2005 for a consideration of \$75,000 as recorded in Book 577, Page 1353 in the Rutherford County Register of Deeds Office. The majority of the larger parent tract is recorded in Deed Book 66, Page 12 in the Rutherford County Register of Deed's Office

Parcel 006 is improved with a single-family residence that is currently leased. Was built in 1964. The residence is a single-level brick rancher. The subject properties are under consideration for development with a hospitality use.

There are no other known contracts or listings for the subject property within the last 36 months.

# **HIGHEST AND BEST USE**

Highest and best use is defined as:

"The reasonably probable use of property that results in the highest value. The four criteria that the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum productivity. The use of an asset that maximizes its potential and that is possible, legally permissible, and financially feasible. The highest and best use may be for continuation of an asset's existing use or for some alternative use. This is determined by the use that a market participant would have in mind for the asset when formulating the price that it would be willing to bid. The highest and most profitable use for which the property is adaptable and needed or likely to be needed in the reasonably near future." <sup>6</sup>

Highest and best use is divided into two categories: 1) "as vacant" and 2) "as improved." The first category assumes the site is vacant and addresses the issue of what use should be made of the site. The second category addresses the use that should be made of the property, as it exists. The highest and best use "as improved" may well be different than the existing use. The existing use will continue until the value of the vacant land exceeds the total value of the property in its existing use.

# Highest and Best Use, As Vacant

Highest and best use of land or a site as though vacant is defined as:

"Among all reasonable, alternative uses, the use that yields the highest present land value, after payments are made for labor, capital, and coordination. The use of a property based on the assumption that the parcel of land is vacant or can be made vacant by demolishing any improvements."<sup>7</sup>

## Legally Permissible

The subject's use must be permitted within the current zoning laws, building codes, and other governmental restrictions, as well as conform to any deed restrictions that are recorded. If a more productive use falls outside of these criteria, the appraiser must consider whether it is feasible to rezone or otherwise change or remove the legal restraints. The subject property is located within City of Murfreesboro. Site #1 is zoned CL, Local Commercial District & RM-16, Residential Multi-family District. Site #2 is zoned CU, College and University District. The subject

<sup>&</sup>lt;sup>6</sup> The Dictionary of Real Estate Appraisal, Sixth Edition, Appraisal Institute, 2015, Page 109.

<sup>&</sup>lt;sup>7</sup> <u>The Dictionary of Real Estate Appraisal</u>, Fifth Edition, Appraisal Institute, 2010, Page 93.

properties are under consideration for development with a hospitality use. Because of the involvement of the State and Middle Tennessee State University, the sites are appraised under the extraordinary assumption that a rezoning to allow for the desired use is feasible. The highest and best use analysis will be developed expecting the zoning to accommodate the highest & best use of the property.

### Physically Possible

The subject's use must be physically possible given the property's size, shape, topography, and other physical characteristics. The subject property subject property contains two sites. Site #1 contains 3.5138 acres or 153,060 S.F. along the west side of Middle Tennessee Boulevard. Site #2 is a 4.24-acre or 184,694 S.F. portion off the east side of Middle Tennessee Boulevard. Both sites have level topography, good access and all utilities available. The subject's topographical features and positioning to not impact its utility. Site #1 is a corner location at the signalized intersection, benefiting from superior exposure. The subject sites could accommodate a variety of commercial or multifamily uses.

### Financially Feasible

Determining the financial feasibility of a potential use involves evaluating whether the anticipated income or return on investment from a particular use is enough to justify the costs of acquisition, development, and maintenance. The financial feasibility test ensures that the proposed use can generate a reasonable profit and is economically viable and a financially feasible use generates a satisfactory return on investment and is economically viable compared to alternative uses. The previous two tests determined that variety of commercial and multi-family uses are legally permissible and physically possible. Based on acquisition and development costs of surveyed variety of commercial and multi-family uses properties in the subject market, as well as returns and market rate returns & established benchmarks, the financially feasible uses can be narrowed to multi-family or commercial use in conjunction with MTSU use(s). Site #1 could accommodate a retail or service oriented development, such as a restaurant, restaurant-anchored retail center or convenience store location. Site #2 lacks the corner location of the subject, and could accommodate a multifamily, hospitality of office/mixed use.

### Maximally Productive

The maximally productive use is the use that generates the highest net return or present value among all the possible uses that are legally permissible, physically possible, and financially feasible for a property. It represents the optimal use of a property that maximizes its potential value, considering its attributes, constraints, and the local market conditions. The subject's maximally productive use would be to develop with a commercial use complimentary to MTSU. Site #1's maximally productive use would be a retail or service commercial use taking advantage of the corner location and great exposure. The site could accommodate a large casual dining restaurant, or typical 3-4 tenant retail center.

Site #2's maximally productive use would be for a hospitality or office/mixed use. Based on a survey of the similar uses within the subject neighborhood as well as the appraisers' knowledge of the market participants and competitive market with respect to the subject property, the typical user would be regional or national developer. Taking into account market conditions, demand and supply factors, and the macroeconomic horizon of the US and local economy, development would be supported in the current market.

## Highest and Best Use, As Improved

Highest and best use of a property, as improved, is defined as:

"The use that should be made of a property as it exists. An existing improvement should be renovated or retained as is so long as it continues to contribute to the total market value of the property, or until the return from a new improvement would more than offset the cost of demolishing the existing building and constructing a new one."<sup>8</sup>

Parcel 006 is improved with a 2,287 S.F. single family residence built in 1964. The existing improvements are structurally sound. This site is to be assembled with two adjacent parcels and the highest and best use of the subject property "as improved" is for redevelopment with a commercial use.

<sup>&</sup>lt;sup>8</sup> <u>The Dictionary of Real Estate Appraisal</u>, Fifth Edition, Appraisal Institute, 2010, Page 94.

# **APPROACHES TO VALUE**

In the appraisal process, under ideal conditions, there are three approaches to an estimate of

value. These approaches are briefly defined as:

- 1) <u>Cost Approach</u> In this approach, the indication of value is derived by estimating the value of the land based on sales of similar land, and adding to this value the replacement cost of improvements less accrued depreciation.
- 2) <u>Sales Comparison or Market Approach</u> This method develops a value estimate by the direct comparison of the subject of the appraisal with properties that are similar in nature or which are adapted to the same use which have recently sold or which are listed for sale in the open market under competitive conditions.
- 3) <u>Income Approach</u> In this approach, the value of the property is indicated by the capitalization of an anticipated net rental income stream over a specified period of time. Four steps are required: (1) gross income is estimated; (2) expenses are deducted to estimate net income; (3) a capitalization method is selected; and, (4) the net income estimate is capitalized into an indication of value by applying the selected capitalization method.

The subject is being appraised as vacant land. The Cost Approach involves the deduction of accrued deprecation from the improvements cost new and then adding the land value. The subject is not an income producing property, so the Income Approach is not utilized in this appraisal. Therefore, in the appraisal of the subject property, the Sales Comparison Approach is the only method utilized.

Exclusion of the Cost Approach & Income Approach does not qualify as a departure from USPAP regulations, which only require approaches to be developed in order to obtain credible assignment results.

# SALES COMPARISON APPROACH

The Sales Comparison Approach is defined as:

"The process of deriving a value indication for the subject property by comparing sales of similar properties to the property being appraised, identifying appropriate units of comparison, and making adjustments to the sale prices (or unit prices, as appropriate) of the comparable properties based on relevant, market-derived elements of comparison."<sup>9</sup>

In this analysis, the comparable sales are analyzed based on the sales price per acre technique. A thorough search of the subject market area was made to find comparable sales of commercial sites in similar high exposure locations. The subject neighborhood is removed from the commercial corridors of Murfreesboro. As such, most of the land in the immediate vicinity is zoned for residential, multi-family or local commercial uses. Land zoned for highway commercial uses are more comparable are closer to I-24. The most comparable sales are detailed below.

<sup>&</sup>lt;sup>9</sup> The Dictionary of Real Estate Appraisal, Sixth Edition, Appraisal Institute, 2015, Page 207.

Robert Rose Drive, Murfreesboro, TN
092E B 001.03
Pradeep Agnihotri
Randal Robert Rose Partners LLC
12/23/2021
\$1,005,583
Book 2189, Page 1716
1.71 acres
Sale of a portion of a lot along Robert Rose Drive one block removed from Thompson Lane. Site is pad-graded with common subdivision access with adjacent users. Zoned LI/CH.

**Unit Price:** 

\$588,060/acre



Location:	Cedar Glades Drive, Murfreesboro, TN
Tax Map & Parcel:	Part of 079 099
Grantor:	Puckett Creek Station LLP
Grantee:	Krishna Patel, et al
Sale Date:	2/10/2023
Sale Price:	\$1,505,107
Recorded:	Book 2318, Page 1335
Site Size:	2.55 acres
Description:	Sale of Lot 10 along Cedar Glades Drive and Mason Crossing Drive at the Fortress Blvd exit (76) on I-24. Zoned CH.
	#500 <b>00</b> 0/

**Unit Price:** 

\$590,238/acre



Location:	1412 Gateway Blvd, Murfreesboro, TN 37129-3269
Tax Map & Parcel:	091H-B-004
Grantor:	Gateway Joint Venture
Grantee:	Gateway Hotel Partners LLC
Sale Date:	12/8/2022
Sale Price:	\$2,798,000
Recorded:	Book 2304, Page 1028
Site Size:	3.569 acres
Description:	Sale of a portion of a lot in a commercial park across from the hospital in in central Murfreesboro, off Medical Center Parkway. Sold to be developed with a Hilton flag hotel. Zoned MU.
II '4 D '	\$700 070/

**Unit Price:** 

\$783,973/acre



Location:	1009 New Salem Hwy, Murfreesboro, TN
Tax Map & Parcel:	102 007.06
Grantor:	Newton Ford Malloy, et al
Grantee:	Mac's Convenience Stores, LLC
Sale Date:	3/23/2023
Sale Price:	\$1,654,740
Recorded:	Book 2333, Page 1572
Site Size:	1.90 acres
Description:	Sale of a corner lot along New Salem Highway just off Exit 80 of I-24, zoned, LI.

**Unit Price:** 

\$870,916/acre



Location:	Fortress Blvd, Murfreesboro, TN
Tax Map & Parcel:	079 100.12
Grantor:	Beaty Properties, LLC
Grantee:	TT of G. Murfreesboro, Inc.
Sale Date:	5/17/2022
Sale Price:	\$3,150,000
Recorded:	Book2247, Page 2710
Site Size:	3.34 acres
Description:	Sale of a site just off Fortress Blvd. Site is pad-graded with curb cut access along Fortress Blvd and John Rice Blvd. Zoned CH/GDO
Unit Price:	\$943,114/acre





# SALES MAP

		V	acant Land	Sales		
Sale	Location	Sales Price	Sales Date	Zoning	Size (acre)	Price/Acre
1	Robert Rose Drive	\$1,005,583	12/23/21	LI/CH	1.71 Acres	\$588,060 /acre
2	Cedar Glades Drive	\$1,505,107	2/10/23	CH	2.55 Acres	\$590,238 /acre
3	1412 Gateway Blvd	\$2,798,000	12/8/22	MU	3.57 Acres	\$783,973 /acre
4	1009 New Salem Hwy	\$1,654,740	3/23/23	LI	1.90 Acres	\$870,916 /acre
5	Fortress Blvd	\$3,150,000	5/17/22	CH	3.34 Acres	\$943,114 /acre
A	Average Indication	\$2,022,686	9/21/22		<b>2.61</b> Acres	\$755,260 /Acre
	Min. Indication	\$1,005,583	12/23/21		1.71 Acres	\$588,060 /Acre
	Max. Indication	\$3,150,000	3/23/23		3.57 Acres	\$943,114 /Acre

Market research revealed five comparable sales of larger development tracts in Murfreesboro. The sales occurred from December 2021 to March 2023 and range in size from 1.71 acres to 3.57 acres with an average size of 2.61 acres. The sales indicate a range in value from \$588,060/acre to \$943,114/acre with an average value indication of \$755,260/acre. The comparable sales are adjusted to the subject property as shown below.

	Vacant Lan	d Comparis	son and Adj	ustment Tal	ble	
	Subject	#1	#2	#3	#4	#5
Physical Data						
Land Area (Ac)	3.5138/4.24	1.710	2.550	3.569	1.900	3.340
Zoning		LI/CH	CH	MU	LI	CH
Sales Data						
Sales Price		\$1,005,583	\$1,505,107	\$2,798,000	\$1,654,740	\$3,150,000
Date of Sale		12/23/2021	2/10/2023	12/8/2022	3/23/2023	5/17/2022
Sales Price/acre		\$588,060	\$590,238	\$783,973	\$870,916	\$943,114
<u>Market Adjustments</u>						
Ownership Rights	Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple
Financing	No Concessions	None	None	None	None	None
Conditions of Sale	Typical	Typical	Typical	Typical	Typical	Typical
Market Conditions	Stable	Inferior	Similar	Similar	Similar	Similar
Physical Adjustments						
Location/Access/Visibility	Good	Inferior	Inferior	Similar	Similar	Superior
Size (Ac)	3.5138/4.24	1.71	2.55	3.57	1.90	3.34
- *		Superior	Similar	Similar	Superior	Similar
Topography	Level	Similar	Similar	Similar	Similar	Similar
Utility	Good	Similar	Similar	Similar	Similar	Similar
Overall		Inferior	Inferior	Inferior	Superior	Superior

Therefore, based on the analysis of these comparable sales, considering the subject's location, size, topography and access, it is concluded the market value of Site #1 is \$850,000/acre and the market value of Site #2 is \$800,000/acre.

### **Summary of Sales Comparison Approach**

Site #1	3.5138 acres	@	\$850,000/acre	\$2,985,000	<b>(R)</b>
Site #2	4.24 acres	@	\$800,000/acre	\$3,390,000	<b>(R)</b>
Demolition D	Deduction for Site #1				

Parcel 006 is improved with a 2,287 S.F. single family residence built in 1964. The residence is a single-level brick rancher as shown below. The subject properties are under consideration for development with a hospitality use. As such, the properties are appraised based on land value. The existing improvements will be demolished. An estimate of \$20,000 is estimated based on cost estimated from the Marshall Valuation Service and interviews with developers and market participants. No carrying costs will be applied. Considering the scope of the demolition, the work should not take more than 30 days.

Furthermore, the property owner will be responsible for carrying costs during this time to include most notably loan interest and property taxes. Assuming interest only payments on a 70% LTV loan (\$1,610,000 principle) and 6.0% interest rates, the interest only payment would be \$8,720/month or \$17,440 total. The subject currently does not have property taxes.

### SUMMARY OF AS IS VALUE

Land Value =	\$2,985,000	(R)
Less Cost of Demolition	\$ 20,000	
As Is Value Indication=	\$2,965,000	(R)

# FINAL VALUE ESTIMATE

	Site #1	Site #2
Cost Approach	Not Applicable	Not Applicable
Sales Comparison Approach	\$2,965,000	\$3,390,000
Income Approach	Not Applicable	Not Applicable

The indicated value of the subject property through the three approaches is:

The Cost Approach involves the deduction of accrued depreciation and the improvements cost new and then adding the land value. This approach is most useful when the building is newer and there is little accrued depreciation involved. This approach is not utilized in this appraisal due to the property being vacant land.

In the Sales Comparison Approach, an analysis of properties in the subject's market area was used. These sales were directly compared to the subject property on the basis of subject's size, topography, utility, location, access, and visibility. In this approach, it is important that sufficient data is available of recent sales to properly analyze the market. The market for development land in Murfreesboro is active and five sales were detailed in the analysis. The sales offer a good indication of value for similar type of development projects. Based on the sales obtained in the local market, it is concluded that the Sales Comparison Approach is considered to be a reliable indication of value of the subject property.

The Income Approach is based on the anticipation of future benefits from the investment of income producing property. In this approach, the estimated expenses are deducted from the potential gross income to indicate a net operating income for the property. The net operating income is then capitalized into a market value indication based on the capitalization rate determined in the market. The Income Approach to value best represents the behavior of the typical investor for the income producing property. For this reason, the Income Approach is not considered to produce a valid indication of the subject property.

Therefore, based on the Sales Comparison Approach, it is concluded that the final market value of the subject property "as is" as of the date of inspection, June 21, 2023, was estimated to be:

# Site #1 TWO MILLION NINE HUNDRED SIXTY-FIVE THOUSAND DOLLARS (\$2,965,000.00)

# Site #2 THREE MILLION THREE HUNDRED NINETY THOUSAND DOLLARS (\$3,390,000.00)

**Extraordinary Assumption:** An extraordinary assumption is required to develop a credible opinion of value of the proposed improvements. The subject properties are under consideration for development with a hospitality use. Because of the involvement of the State and Middle Tennessee State University, the sites are appraised under the extraordinary assumption that a rezoning to allow for the desired use is feasible. The appraisers reserve the right to amend and adjust the appraisal accordingly if rezoning is found to not be feasible as represented to the appraisers. Therefore, the value could be negatively affected.

# **GENERAL ASSUMPTIONS**

This appraisal report has been made with the following general assumptions:

- 1. No responsibility is assumed for the legal description or for matters including legal or title considerations. Title to the property is assumed to be good and marketable unless otherwise stated.
- 2. The property is appraised free and clear of any or all liens or encumbrances unless otherwise stated.
- 3. Responsible ownership and competent property management are assumed.
- 4. The information furnished by others is believed to be reliable. However, no warranty is given for its accuracy.
- 5. All engineering is assumed to be correct. The plot plans and illustrative material in this report are included only to assist the reader in visualizing the property.
- 6. It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures that render it more or less valuable. No responsibility is assumed for such conditions or for arranging for engineering studies that may be required to discover them.
- 7. It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations and laws unless noncompliance is stated, defined, and considered in the appraisal report.
- 8. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a non-conformity has been stated, defined, and considered in the appraisal report.
- 9. It is assumed that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based.
- 10. It is assumed that the utilization of the land and improvements is within the boundaries or property lines of the property described and that there is no encroachment or trespass unless noted in the report.

# **GENERAL LIMITING CONDITIONS**

- 1. The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate allocations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.
- 2. Possession of this report, or a copy thereof, does not carry with it the right of publication. It may not be used for any purpose by any person other than the party to whom it is addressed without the written consent of the appraiser, and in any event only with proper written qualification and only in its entirety.
- 3. The appraiser herein by reason of this appraisal is not required to give further consultation, testimony, or be in attendance in court with reference to the property in question unless arrangements have been previously made.
- 4. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser, or the firm with which the appraiser is connected) shall be disseminated to the public through advertising, public relations, news, sales, or other media without the prior written consent and approval of the appraiser.
- 5. Unless otherwise stated in this report, the existence of hazardous substances, including without limitation asbestos, polychlorinated biphenyls, petroleum leakage, or agricultural chemicals, which may or may not be present on the property, or other environmental conditions, were not called to the attention of nor did the appraiser become aware of such during the appraiser's inspection. The appraiser has no knowledge of the existence of such materials on or in the property unless otherwise stated. The appraiser, however, is not qualified to test such substances or conditions. If the presence of such substances, such as asbestos, urea-formaldehyde foam insulation, or other hazardous substances or environmental conditions, may affect the value of the property, the value estimated is predicated on the assumption that there is no such condition on or in the property or in such proximity thereto that it would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them.
- 6. The appraisal assignment was not based on a requested minimum valuation, a specific valuation, or the approval of a loan. The appraisal has been prepared in accordance with the Uniform Standards of Professional Appraisal Practice (USPAP).

# CERTIFICATION

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding the agreement to perform the assignment.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the *Uniform Standards of Professional Appraisal Practice*.
- The reported analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the requirements of the *Code of Professional Ethics & Standards of Professional Appraisal Practice* of the Appraisal Institute.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- Ben A. Broome made a personal inspection of the property that is the subject of this report.
- No one provided significant real property appraisal assistance to the persons signing this certification.
- As of the date of this report, Ben A. Broome, MAI has completed the continuing education program for designated members of the Appraisal Institute. A.J. Tipton has completed the requirements of the continuing education program for the State of Tennessee and is a licensed Certified General Appraiser who participated in the property inspection, market research and analyses, and preparation of the report.

Ben A. Broome

Ben A. Broome, MAI TN Certified General Appraiser #CG-113

a.J. Just

A.J. Tipton TN Certified General Appraiser #CG-5290

## QUALIFICATIONS

### BEN A. BROOME, MAI

President, Property Service Group Southeast, Inc. 1129 N. 6<sup>th</sup> Avenue Knoxville, TN 37917-6754

#### Experience

Experience in real estate appraising in Tennessee, Kentucky, Virginia, North Carolina, and Florida since 1982. Tennessee Certified General Appraiser #CG-113 Kentucky Real Property Appraiser #0127 Georgia Certified General Appraiser #243921 Virginia Certified General Appraiser #4001017906 North Carolina Certified General Appraiser #A8451 Qualified expert witness in Tennessee, Kentucky

#### Education

Bearden High School - Knoxville, TN University of Tennessee - Knoxville, TN Bachelor of Science in Business Administration, June 1982. Major: Real Estate & Urban Development; Finance American Institute of Real Estate Appraisers Courses: 8-1; Real Estate Principles 8-2; Residential Valuation

8-2; Residential Valuation
8-3; Standards of Professional Practice
1B-A; Capitalization Theory, Part A
1B-B; Capitalization Theory, Part B
2-1; Case Studies in Real Estate Valuation
2-2; Valuation Analysis and Report Writing
Uniform Appraisal Standards for Federal Land Acquisitions 2018

I received a Certificate of Completion for the Valuation of Conservation Easements certificate program, 11/2/2012, as offered by the Appraisal Institute and endorsed by the Land Trust Alliance. This certificate indicates that I have completed the Valuation of Conservation Easements educational requirements and passed the examination.

#### **Professional Organizations**

Appraisal Institute (MAI Designation) President, Greater Tennessee Chapter, 2002 Education Chairman, Volunteer State Chapter, 1994-95

### **Appraisal Clients**

American Trust Bank Andrew Johnson Bank Appalachian Electric Cooperative Bank of Athens Bank of East Tennessee Bank of the West BB&T Capital Mark Bank & Trust Citizens First Bank City of Kingsport City of Knoxville Clayton Bank & Trust Comerica Bank Commercial Bank Community South Bank CSX Real Property Department of Energy Dept. of the Army - Corps of Engineers Dept. of General Services Development Corporation of Knox County First Century Bank First Community Bank First National Bank of Oneida First Tennessee Bank First Trust & Savings Bank Fogbanks General Services Administration

Board of Directors, Volunteer State Chapter 1994-96 Regional Representative, 2001 Young Advisory Council, 1999

Greeneville Federal Bank Habitat for Humanity Home Federal Bank Jefferson Federal Bank Knox County Knoxville Utilities Board Knoxville's Community Development Corporation Mountain Commerce Bank Mountain National Bank National Park Service Norfolk Southern Corp. Pellissippi State Community Technical College Peoples Bank of the South Pinnacle National Bank Public Building Authority Regions Bank Small Business Administration Smart Bank State of Franklin Bank SunTrust Bank Tennessee Clean Water Network Tennessee Dept. of Transportation (TDOT) Tennessee Nature Conservancy Tennessee Parks & Greenways Tennessee State Bank The Citizens Bank of East Tennessee University of Tennessee

# **Alexander J. Tipton**

 Property Service Group Southeast, Inc. 1129 N. 6<sup>th</sup> Avenue Knoxville, Tennessee 37917-6754

# **Experience**:

### Property Service Group Southeast, Inc. June 2016 - present

Commercial appraisal services and financial analysis for commercial real estate owners, developers, and financial clients. Properties include retail developments, offices, industrial properties, residential subdivisions, and special use property types.

# **Education:**

### University of Arizona, Tucson, AZ

Bachelor of Science, Agricultural Business and Economics 2012

### Appraisal Institute Chicago, IL

General Appraiser Income Approach I & II General Appraiser Sales Comparison Approach Small Hotel/Motel Valuation Analyzing Operating Expenses Rates & Ratios: GIMS, OARs and DCF Real Estate Finance, Statistics & Valuation Modeling USPAP Update General Appraiser Market Analysis and Highest & Best Use General Appraiser Site Valuation and Cost Approach Basic Appraisal Principles

### McKissock Learning, Warren, PA

Basic Appraisal Procedures 15 Hour National USPAP, 2022-2023 National USPAP Update Course Expert Witness for Commercial Appraisers Commercial Appraisal Review

### Tennessee Real Estate Educational Systems, Inc. Chattanooga, TN

Basic Appraisal Procedures 15 Hour National USPAP

# **State Certification/Licensure:**

State of Tennessee Certified General Appraiser #5290 State of Tennessee Affiliate Broker, License #369655

# ADDENDA

- Warranty Deed
- Zoning
- Engagement Letter
- Appraisers' License

# Warranty Deeds

ADDRESS OF NEW OWNER AS FOLLOWS	. PREPARED BY:	MAP-P	ARCEL NUMBE	R:
THE STATE OF TENNESSEE 312 8TH AVENUE NORTH 22nd FLOOR NASHVILLE, TN 37243-0299	J. WAYNE THOMAS 1100 KERMIT DRIVE, SUITE 204 NASHVILLE, TN 37217		090H/F 004.00	
(TAX EXEMPT)			Record 43 Pa	899 299
	WARRANTY DEED			
FOR AND IN CONSIDERA	TION OF THE SUM OF ONE MIL	LION SIX H	UNDRED	
THOUSAND AND NO HUNDRED	THS DOLLARS (\$1,600,000.00) C	ASH IN HAI	ND PAID BY	,
THE HEREINAFTER NAMED GR/	ANTEE, THE RECEIPT OF WHICH	IS HEREB	Y	
ACKNOWLEDGED, JOHN B. WO	ODFIN, TRUSTEE, EXERCISING			ND
AUTHORITY VESTED IN HIM, H	EREINAFTER CALLED THE GRAI	NTOR, HAS	BARGAINE	D
AND SOLD, AND BY THESE PRE	ESENTS DOES TRANSFER AND	ONVEY UN	TO THE	
STATE OF TENNESSEE, HEREI	NAFTER CALLED THE GRANTEE	ITS SUCC	ESSORS AN	ND
ASSIGNS, A CERTAIN TRACT O	R PARCEL OF LAND IN THE CITY	OF MURF	REESBORO	
RUTHERFORD COUNTY, STATE	OF TENNESSEE, BEING PROPE	RTY KNOW	N AS 915 N	I.
TENNESSEE BLVD., BEING MOR	RE PARTICULARLY DESCRIBED A	S FOLLOW	S:	
BEING A PARCEL OF LAT	ND TN THE THIRTEENTH CIVIL D	ISTRICT OF		
	ERFORD COUNTY, TENNESSEE RLY MARGIN OF GREENLAND D			
ON THE EAST BY THE W	ESTERLY MARGIN OF NORTH T	ENNESSEE		
BOULEVARD AND BEING	MORE PARTICULARLY DESCRIE	BED AS FOL	LOWS:	
	JTHEAST INTERSECTION OF GRI JE, SAID POINT HAVING TENNES			
COORDINATES OF N-554				
	THERLY MARGIN OF GREENLAN			
BEGINNING OF A CURVE	S 11 SECONDS EAST, 188.76 FE TO THE RIGHT;	ETIOTHE		
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The Right;				
	RVE RETURN, HAVING A CENTRA 2 SECONDS, A RADIUS OF 15.0			
OF 23.05 FEET AND A CH	HORD BEARING AND DISTANCE	OF SOUTH	36	
MARGIN OF NORTH TEN	3 SECONDS EAST TO A POINT I NESSEE BOULEVARD;	N THE WES	STERLY	
THENCE, WITH SAID MAI	RGIN, SOUTH 07 DEGREES 07 M	INUTES 54		
	FEET, SAID POINT HAVING TEN F NORTH 553,789.21 EAST 1,858		TATE	
	MARGIN WITH A COMMON LINE PROPERTY, AS RECORDED IN D			
	, AND THE FRED HAWKINS, ET I OK 126, PAGE 136 - R.O.R.C., TN			
	1 SECONDS WEST, 385.00 FEET			
THE EASTERLY MARGIN	OF CRESTLAND AVENUE;			
	RGIN, NORTH 07 DEGREES 07 M FEET TO THE POINT OF BEGINM			
CONTAINING 103,710 SC	UARE FEET OR 2.381 ACRES, M	ore or le	SS.	
Trans. No. 00-04-005	~			
	70	ŝ		

·	Jamifer M Gerhart, Bezister Rutherford County Tennessee Rec 8: 246106 Jostrument 1042319 Back Joseph Jack
Warranty Deed	Rec'd: 8.00 WBk: 58 Ps 905 State: 0.00 Clerk: 0.00 Recorded EDF: 2.00 L/31/2001 at 12:59 rm
Page Two of Two Woodfin → TN	Clerk: 0.00 Recorded EDP: 2.00 1/31/2001 at 12:59 /m Total: 10.00 in Record Book
	43 Pages 2997-2998
FROM A SURVEY DATED NOVEMBER 21, 200 2001, AND PREPARED BY ERLY J. THORNTO ASSOCIATES, INC., 1205 SOUTH GRAYCROF TENNESSEE 37115, FILE NO. 00-575, TENNE	N, JR., OF THORNTON & T AVENUE, MADISON,
BEING THE SAME PROPERTY CONVEYED TO JAMES WOODFIN, TRUSTEES, BY DEED FRO DATED DECEMBER 29, 1975, RECORDED MA BOOK 244, PAGE 42, IN THE REGISTER'S OF COUNTY, TENNESSEE; TO JOHN WOODFIN TRUSTEES, BY WARRANTY DEED FROM FAM TENANT BY THE ENTIRETY, DATED OCTOBE OCTOBER 12, 1986 AT BOOK 413, PAGE 632 FOR RUTHERFORD COUNTY, TENNESSEE; A AND JAMES WOODFIN, TRUSTEE, BY QUITO MURFREESBORO, TENNESSEE, DATED SEP RECORDED JANUARY 10, 2001 AT RECORD I REGISTER'S OFFICE FOR RUTHERFORD COI WOODFIN IS DECEASED AND HAS NOT BEE LEAVING JOHN B. WOODFIN AS SOLE TRUS	M VIRGINIA B. WOODFIN, ARCH 23, 1976, OF RECORD IN FICE FOR RUTHERFORD AND JAMES WOODFIN, AS CO- INIE T. MCBROOM, SURVIVING R 7, 1988 AND RECORDED IN THE REGISTER'S OFFICE IND TO JOHN B. WOODFIN LAIM DEED FROM THE CITY OF TEMBER 6, 1983 AND BOOK 41, PAGE 876, IN THE JNTY, TENNESSEE, JAMES N REPLACED AS TRUSTEE,
TO HAVE AND TO HOLD THE SAID TRACT OF	PARCEL OF LAND, WITH THE
APPURTENANCES, ESTATE, TITLE AND INTEREST T	HERETO BELONGING TO THE SAID
GRANTEE, ITS SUCCESSOR AND ASSIGNS, FOREV	ER; AND WE, IN OUR CAPACITY AS
TRUSTEES, BUT NOT INDIVIDUALLY OR OTHERWISI	E, DO COVENANT WITH THE SAID
GRANTEE THAT WE ARE LAWFULLY SEIZED AND PO	DSSESSED OF SAID LAND IN FEE
SIMPLE, HAVE A GOOD RIGHT TO CONVEY IT, AND	THE SAME IS UNENCUMBERED,
UNLESS OTHERWISE HEREIN SET OUT; AND WE DO	D FURTHER COVENANT AND BIND
OURSELVES, OUR HEIRS AND REPRESENTATIVES,	TO WARRANT AND FOREVER DEFEND
THE TITLE TO THE SAID LAND TO THE SAID GRANT	EE, ITS SUCCESSORS AND ASSIGNS,
AGAINST THE LAWFUL CLAIMS OF ALL PERSONS W	HOMSOEVER. WHEREVER USED,
THE SINGULAR NUMBER SHALL INCLUDE THE PLUE	AL, THE PLURAL THE SINGULAR,
AND THE USE OF ANY GENDER SHALL BE APPLICA	BLE TO ALL GENDERS.
WITNESS OUR HANDS THIS 25TH DAY OF JA	NUARY, 2001.
¥	HN B. WOODFIN, TRUSTEE
COUNTY OF DAVIDSON	,
satisfactory evidence) the angle in the purposes contained the purposes contained therein. AT	tit/he/she/they executed the within instrument
Notary Public	January, 2001.
Materia D. Alta	
My commission expires: My Commission Erall	Record Book When Recorded Return To:
	RELS 1100 Kermit Drive, Suite 204
Trans. No. 00-04-005	Nashville, TN 37217

	FOR RECORDING PURPOSES	LTIC File No.:	Record Book 1090 Pa 3238				
Rec H= Rec'd: State: Lierk: Sther: Total:	Heather Dawbarns Remister Rutherford County Tennesses 673154 15:00 Instrument #: 1750101 0.00 Recorded 2.00 11/1/2011 at 8:50 AM 17:00 in Record Book 1090 Pys 3238-3240		ITHERFORD ration for this transfer, or value of property ter) is \$265,000.00; TAX EXEMPT, as a e of Tendesset orn before me this ptember 2006 M. Go State 0 Transfer				
	THIS INSTRUMENT PREPARED BY(and Return To):						
	Grissim Title & Escrow, LLC 2309 Crestmoor Road, Ste 300, Nashville, TN 37215						
	ADDRESS NEW OWNER(S) AS FOLLOWS: State of Tennessee 22 <sup>st</sup> Floor Tennessee Tower 3128 <sup>th</sup> Avenue North Nashville, Tennessee 37243	SEND TAX BILLS TO: TAX EXEMPT	MAP-PARCEL NUMBER: 90H-F-006.00 And Account # R0052825				

FOR AND IN CONSIDERATION OF THE SUM OF TEN DOLLARS, CASH IN HAND PAID BY THE HEREINAFTER NAMED GRANTEES, AND OTHER GOOD AND VALUABLE CONSIDERATIONS, THE RECEIPT OF WHICH IS HEREBY ACKNOWLEDGED, I/WE,

#### MIDDLE TENNESSEE STATE UNIVERSITY FOUNDATION, a Non Profit Corporation,

HEREINAFTER CALLED THE GRANTOR(S), HAVE BARGAINED AND SOLD, AND BY THESE PRESENTS DO TRANSFER AND CONVEY UNTO,

#### STATE OF TENNESSEE

#### HEREINAFTER CALLED THE GRANTEE(S), THEIR HEIRS AND ASSIGNS, A CERTAIN TRACT OR PARCEL OF LAND IN RUTHERFORD COUNTY, STATE OF TENNESSEE, DESCRIBED AS FOLLOWS TO WIT:

#### Tennessee Transaction No. 08-08-021

Land lying in the 13<sup>th</sup> Civil District of Murfreesboro, Rutherford County, Tennessee, and being the property of Middle Tennessee State University Foundation, as evidenced by deed of record in record book 1041, page 3643, same being shown as Lot 173-B and the northeast 50 foot by 50 foot portion of Lot 181 on the plan entitled "Dr. E.M. Goodman Property Resubdivision of Lots 173, 174 and 175 Harrison & Black Subdivision of State Normal Property" of record in plat book 2, page 11, Register's Office of Rutherford County, Tennessee, and more particularly described according to a survey by Hart Freeland Roberts, Inc., Michael K. Story, RLS #1989, Dated 07-12-11, as follows:

Beginning at an iron pin (old) in the west right-of-way line of Middle Tennessee Boulevard (right-of-way width unknown) at the northeast corner of The State of Tennessee property, of record in deed book 659, page 303, same being the northeast corner of Lot 173-A of said DR. E.M. Goodman plat, and being at Tennessee State Plane Coordinate System (S.P.C.S.) NAD 83 (1995) value North 553663.7212, East 1858634.5223; thence with the north line of The State of Tennessee property/Lot 173-A, North 83 degrees 04 minutes DD seconds West 236.00 feet to an iron pin (old) at a point in the east line of David L. Alber, of record in deed book 315, page 176; thence with Alber, North 07 degrees 11 minutes 53 seconds East 50.00 feet to an iron pin (new) in the south line of Geraldine Hawkins, of record in record 102, page 1612, same

PAGE 1 of 3

being the north line of Lot 181 of said plat; thence with Hawkins/Lot 181, South 83 degrees 04 minutes 00 seconds East 50.00 feet to an iron pin (new) and being the common corner of Lots 181 and 179; thence with the east line of Hawkins, same being the east line of Lot 179, North 07 degrees 11 minutes 53 seconds East 75.00 feet to an iron pin (new) at the southwest corner of Lot 176 of said plat, same being the southwest corner of another property owned by The State of Tennessee, of record in record book 43, page 2997; thence with The State of Tennessee/Lot 176, South 83 degrees 04 minutes 00 seconds East 186.00 feet to an iron pin (new) at Tennessee State Plane Coordinate System (S.P.C.S.) NAD 83 (1995) value North 553787.7361, East 1858650.1846; thence with the west right-of-way line of Middle Tennessee Boulevard, South 07 degrees 11 minutes 53 seconds West 125.00 feet to the point of beginning, containing 25,750 square feet, or 0.591 acre, more or less.

BEING the same property conveyed to Middle Tennessee State University Foundation, a nonprofit corporation by deed of record in Record Book 1041, Page 3643, Register's Office for Rutherford County, Tennessee.

A copy of the survey of the herein described property has been attached hereto and incorporated herein by reference as Exhibit "A"

THIS IS ( )IMPROVED ( X )UNIMPROVED PROPERTY KNOWN AS: 2739 Middle Tennessee Blvd., Murfreesboro, TN 37130.

TO HAVE AND TO HOLD the said tract or parcel of land, with the appertrustness, estate, title and interest thereto belonging to the unid GRANTEE(S), their heirs and assigns, forever, and we do coverant with the said GRANTEE(S) that we are itswfully sized and possessed of said land in fee simple, have a good right to covery it, and the same is unneurablened, unless otherwise herein set out, and we do further covenant and bind ourselves, our heirs and representatives, to warrant and forever defend the title to the said land to the said GRANTEE(S), their heirs and assigns, against the lawfal claims of all persons whomsoever. Whenever used, the singular number shall include the planal, the planal the singular, and the use of any gender shall be applicable to all genders.

MIDDLE TENNESSEE STATE UNIVERSITY FOUNDATION, A NON-PROPIT CORPORATION By: William J. Ral Title: Executive Director

Record Book

STATE OF TENNESSEE COUNTY OF RUTHERFORD

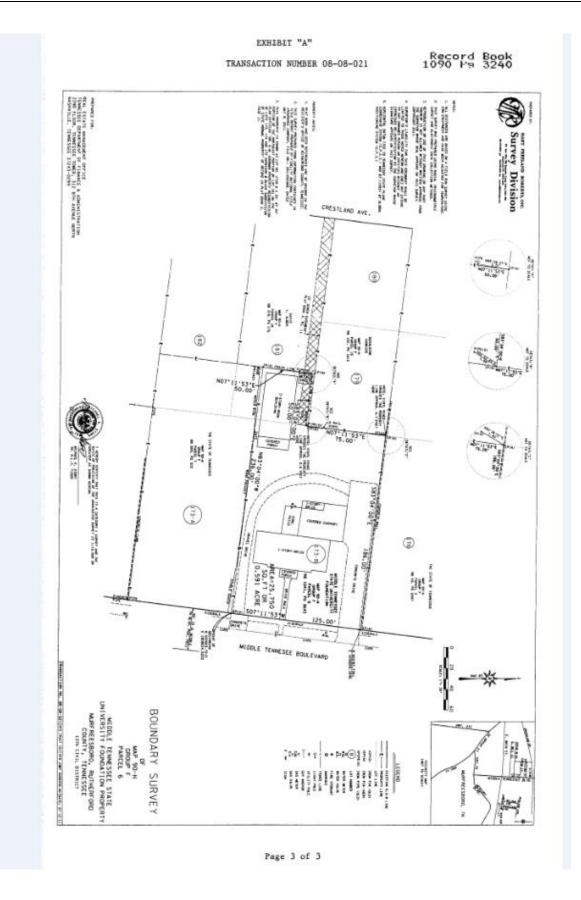
Before me, the undersigned, a Notary Public within and for the State and County aforesaid, personally appeared William\_J.\_Bales\_\_\_\_\_\_ with whom I am personally acquainted and who upon his/her oath acknowledged <u>him</u>self to be the <u>EX\_Directof</u>espectively of the <u>Middle Tennessee</u>\_\_\_\_, the within named bargainor, a corporation, and that <u>State University Foundation</u> William\_J\_Bales as such <u>Ex\_Director</u>\_\_\_\_\_ being authorized so to do, execute the foregoing instrument for the

purposes therein contained by signing the name of the corporation, by the said <u>William J. Bales</u> as such Ex Director and starting the said <u>William J.</u> as such Ex Director

x Director\_\_\_\_\_, and attesting the same by the said William J. as such <u>Ex Director</u>-Bales

on Exp an Expires JAN. 7, 2013

PAGE 2 of 3



	PREPARED	BY:	MAP-P	ARCEL NUMBER:
THE STATE OF TENNESSEE 312 8TH AVENUE NORTH 22rd FLOOR	J. WAYNE TH 1100 KERMIT NASHVILLE,	DRIVE, SUITE 204	Map Percel	080-H F/007.00
NASHVILLE, TN 37243-0299 (TAX EXEMPT)	hear there,	in argue		
0.012000	WARRA	NTY DEED		
037299 FOR AND IN CONSIDER/	ATION OF TH	E SUM OF ONE H	UNDRED FIVE	THOUSAND
AND NO HUNDREDTHS DOLLAR	RS (\$105,000	00) CASH IN HANI	D PAID BY TH	E
HEREINAFTER NAMED GRANTE	E, THE RECE	EIPT OF WHICH IS	HEREBY ACK	NOWLEDGED,
JAMES EDWIN FOX, JERRY W	ILLIAMSON	FOX and JOSEPH	DANIEL FOX	
HEREINAFTER CALLED THE GR	ANTORS, HA	VE BARGAINED A	ND SOLD, AN	D BY THESE
PRESENTS DO TRANSFER AND	CONVEY UN	TO THE STATE OF	TENNESSE	Ε.
HEREINAFTER CALLED THE GR	ANTEE, ITS S	UCCESSORS AND	ASSIGNS, A	CERTAIN
TRACT OR PARCEL OF LAND IN	THE CITY O	F MURFREESBOR	O, RUTHERFO	ORD COUNTY,
STATE OF TENNESSEE, BEING	PROPERTY N	NOWN AS 815 NO	ORTH TENNES	SSEE
BOULEVARD, MURFREESBORO	TENNESSE	E, MORE PARTICU	LARLY DESC	RIBED AS
FOLLOWS:				
Boulevard and being loc District of Rutherford Cou follows, to-wit: Being Lot No. 173-A of D Lots Nos. 173, 174 and 1 according to survey and 1 Register's Office of Ruthe No. 182 and a 50 X 25 ft. No. 181 of the Harrison-B	nty, State of r. E. M. GOO 75 of the HAI plat of same rford County, rectangular s	Tennessee, and b DMAN PROPERTY RRISONBLACK St of record in Piat B Tennessee, AND t arreel out of the so	RE-SUBDIVIS JBDIVISION, bok 2, page 1 he East 50 few utheast corre	ias ION of 1 of the et of Lot col Lot
Book 68, page 398-399 o conveyed fronts 100 feet runs back in a westerly d feet. There is also granted her	f said Registe on the west s irection betwo ein a ten foot	r's Office. Said pro ide of North Tenne en parallel lines a sewer easement a	perty herein ssee Bouleva total distance	rd and of 236
Lot No. 182 to the above Plat Book 2, page 11 of a	described pri aid Register's	operty as shown or Office.	n said plat rec	orded in
BEING the same property deed from E. M. Goodma 19, 1961, recorded Decer Register's Office for Ruth wife, Anna Lee Fox, who Testament was probated (in re: The Estate of Anne beneficiaries of her estate namely, James Edwin Fo	in and wife, L mber 29, 196 arford County died on Sept In the Chance Lee Fox, Do ( and her so	ille Irene Goodman I, of record in Booi , Tennessee. E.W. amber 12, 1997. He any Court for Clay ( cket No. W-96-06), le heirs at law) wer	n, dated Dece x 140, page 3 Fox predeces ar Last Will an County, Tenne and the sole e her children	mber 19, ised his d issee
TO HAVE AND TO HOLD	THE SAID TH	ACT OR PARCEL	OF LAND, WI	TH THE
APPURTENANCES, ESTATE, TIT	LE AND INTE	REST THERETO B	ELONGING T	O THE SAID
GRANTEE, ITS SUCCESSOR AN		FOREVER	ERRICOVEN	ANT WITH THE
. n	303	Received for 1 of AUG, 1999 - Notebook 54 REC. FEE \$	page	425

Warranty Deed Page Two of Two 304 Fox -> TN SAID GRANTEE THAT WE ARE LAWFULLY SEIZED AND POSSESSED OF SAID LAND IN FEE SIMPLE, HAVE A GOOD RIGHT TO CONVEY IT, AND THE SAME IS UNENCUMBERED. UNLESS OTHERWISE HEREIN SET OUT; AND WE DO FURTHER COVENANT AND BIND OURSELVES, OUR HEIRS AND REPRESENTATIVES, TO WARRANT AND FOREVER DEFEND THE TITLE TO THE SAID LAND TO THE SAID GRANTEE, ITS SUCCESSORS AND ASSIGNS, AGAINST THE LAWFUL CLAIMS OF ALL PERSONS WHOMSOEVER. WHEREVER USED. THE SINGULAR NUMBER SHALL INCLUDE THE PLURAL, THE PLURAL THE SINGULAR, AND THE USE OF ANY GENDER SHALL BE APPLICABLE TO ALL GENDERS. THE SUBJECT REAL PROPERTY IS NOT, NOR HAS IT EVER BEEN, THE MARITAL RESIDENCE OF JAMES EDWIN FOX AND WIFE, JANE FOX, NOR OF JERRY WILLIAMSON FOX AND WIFE, BETSY FOX, NOR OF JOSEPH DANIEL FOX AND WIFE, JUDY FOX, AND AS SUCH IS NOT SUBJECT TO ANY HOMESTEAD OR OTHER MARITAL INTEREST UNDER TENNESSEE STATUTORY OR COMMON LAW. WITNESS OUR HANDS THIS 23rd DAY OF august, 1999 FOX JAMES EDWIN JOSEPH DANIEL FOX STATE OF TENNESSEE COUNTY OF DAVIDSON design of the undersigned, a Notary Public in and for said State and the said State of the said state Personally appeare and County, JAMES EDW the basis of satisfactory s, who acknowledged that he executed the within 26 instrument for the p Witness my 28th day of July, 1999. Notary Public My commission expires: STATE OF TENNESS SECommission Expires NOV. 24, 2001 COUNTY OF Clay Personally appeared before me, the undersigned, a Notary Public in and for said State and County, JERRY WILLIAMSON FOX and JOSEPH DANIEL FOX, with whom I am personally acquainted (or proved to me on the basis of satisfactory evidence) the bargainers, who oknowledged that they executed the within instrument for the purposes contained therein. my hand and seal at office, this 23rd day of august, 1999 DAVIS My commission expires: 11-14-99 NOTARY When Recorded Return To: PUBLIC RELS 1100 Kermit Drive, Suite 204 Nashville, TN 37217 Trans No. 99-03-015 ٩, COUNTY.

Record Bask

Address new owner as follows:

The State of Tennessee

22nd Floor Nashville, TN 37243-0299

312 8th Avenue North

(Tax Exempt)

This Instrument Prepared By:

Real Estate Loan Services of TN, Inc. 1420 North Highland Avenue Jackson, TN 38301 Tax Identification No.:

Map 90 O Group D Parcel 1.0

### WARRANTY DEED

For and in consideration of the sum of \$75,000.00 cash in hand paid by the STATE OF TENNESSEE, KENNETH S. CARTER, an unmarried person, hereinafter called GRANTOR, has bargained and sold, and by these presents does transfer and convey unto the STATE OF TENNESSEE, hereinafter called GRANTEE, its successors and assigns, a certain tract or parcel of land located in Rutherford County, Tennessee, and being more particularly described as follows:

BEING A PARCEL OF LAND IN THE THIRTEENTH CIVIL DISTRICT OF MURFREESBORO, RUTHERFORD COUNTY, TENNESSEE. BOUNDED ON THE WEST, NORTH, AND EAST BY THE MIDDLE TENNESSEE STATE UNIVERSITY PROPERTY AS OF RECORD IN DEED BOOK 66, PAGE 12-R.O.R.C., TN, BOUNDED ON THE SOUTH BY THE NORTHERLY MARGIN OF CITY VIEW DRIVE AND THE HORACE B. REED JR., ET UX PROPERTY AS OF RECORD IN DEED BOOK 197, PAGE 235-R.O.R.C., TN, AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS:

BEGINNING AT AN EXISTING IRON PIPE, SAID POINT BEING THE NORTHEAST CORNER OF THE HORACE B. REED JR., ET UX PROPERTY AS OF RECORD IN DEED BOOK 197, PAGE 235-R.O.R.C., TN AND HAVING TENNESSEE STATE PLANE COORDINATES OF N-549.932.46. E-1.863.296.99:THENCE, A COMMON LINE WITH THE HORACE B. REED JR. ET UX PROPERTY AS OF RECORD IN DEED BOOK 197. PAGE 235-B O. B.C., TN, NORTH 78 DEGREES 12 MINUTES 55 SECONDS WEST, 57,71 FEET TO AN EXISTING IRON PIPE: THENCE, A COMMON LINE WITH THE MIDDLE. TENNESSEE STATE UNIVERSITY PROPERTY AS OF RECORD IN DEED BOOK 66. PAGE 12-R.O.R.C., TN, NORTH 6 DEGREES 37 MINUTES 43 SECONDS EAST, 62.85 FEET TO AN EXISTING IRON PIPE, SAID PIPE HAVING TENNESSEE STATE PLANE. COORDINATES OF N-550,006.67, E-1.863,247.75; THENCE, SOUTH 83 DEGREES 24 MINUTES 15 SECONDS EAST, 114.40 FEET TO A POINT HAVING TENNESSEE STATE PLANE COORDINATES OF N-549,993.53, E-1,863,361.39; THENCE, SOUTH 4 DEGREES 27 MINUTES 52 SECONDS WEST, 71.00 FEET TO AN EXISTING IRON PIN THENCE, NORTH 80 DEGREES 38 MINUTES 08 SECONDS WEST, 59.68 FEET TO THE POINT OF BEGINNING. CONTAINING 7,810 sq.ft. or 0.18 ACRES MORE OR LESS. AS PREPARED BY: THORNTON & ASSOCIATES INC., 1205 SOUTH GRAYCROFT AVENUE MADISON, TN 37115.

THIS BEING THE SAME PROPERTY CONVEYED TO THE GRANTOR IN DEED BOOK 326, PAGE 216 AS RECORDED IN THE REGISTER'S OFFICE OF RUTHERFORD COUNTY, TENNESSEE.

◆ PROPERTY SERVICE GROUP SOUTHEAST, INC.

02120071.9

This conveyance being subject to easements, set back lines, subdivision restrictions at incorded in the Register's Office of Rutherford County, Tennessee.		Secord Bo 577 Pa 13
To have and to hold the said tract or parcel of land, with the appurtenances, estate, tile and interest thereto belonging to the said GRANTEE, its successors and assigns, forever; and 1 do further covenant and blind myself, my heirs and representatives, to warrant and rever defend the title to the said land to the said GRANTEE, its successors and assigns, agains the lawful claims of all persons whomsoever, wherever used, the singular number shall include the plural, the plural the singular, and the use of any gender shall be applicable to all genders.		
Iennifer M Gerhart, Revister Rutherford County Tennessee Ber B: 455923 Instruent 13990 Rec d: 10.00 Mekers 2 Pa 360 State: 0.00 Ecorded EDP: 2.00 12/77/2005 at 9:10 Total: 12.00 in Record Book ST7 Pages 1353-13	inte cov sim set fore the plu WI KE ST. CO Pee ST. CO Peessat	To have and to hold the said tract or parcel of land, with the appurtenances, estate, tile ar arest thereto belonging to the said GRANTEE, its successors and assigns, forever; and low wenant with the said GRANTEE that I am lawfully seized and possessed of said land in fer have a good right to convey it, and the same is unencumbered, unless otherwise here is out; and I do further covenant and bind myself, my heirs and representatives, to warrant ar ever defend the title to the said land to the said GRANTEE, its successors and assigns, again lawful claims of all persons whomsoever, wherever used, the singular number shall include the rail, the plural the singular, and the use of any gender shall be applicable to all genders. TNESS my hand this $215$ , Day of Dic., 2005. WNETH S. CARTER ATE OF
moon and a second s		Jennifer M Gerhart, Repister Rutherford Coastr Tennessee Bec R: 55923 Instraent 1309 Rec d: 10.00 MS: 52 Pp 967
	ØLW	

## Zoning

#### **APPENDIX A - ZONING**

height, maximum gross dwelling unit density and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article.

- (B) Use regulations. The following limitations and conditions shall apply to any use allowed in this district:
  - all operations and activities, except loading and unloading in connection with office building uses, shall be conducted within a completely enclosed building; and,
  - (2) storage shall be contained within the principal building on a lot.

[Ord. No. 96-O-07 §2, 03-07-96; Ord. No. 99-O-66 §12, 08-24-00; Ord. No. 09-O-16 §§26, 27, 06-04-09]

#### SECTION 21. COMMERCIAL DISTRICTS.

#### CL, LOCAL COMMERCIAL DISTRICT.

This district is intended to permit the development and continued maintenance of commercial retail uses and personal services serving the needs of a relatively small area and developed either as a unit or on individual parcels. The uses permitted in this district, the special uses that may be allowed in this district and the uses for which site plan review and approval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, maximum gross dwelling unit density and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article.

#### CH, HIGHWAY COMMERCIAL DISTRICT.

This district is intended to permit the development and continued maintenance of general commercial uses located in a linear fashion along highways and near transportation facilities and industrial areas. The uses permitted in this district, the special uses that may be allowed in this district and the uses for which site plan review and approval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, maximum gross dwelling unit density and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article.

#### CBD, CENTRAL BUSINESS DISTRICT

The purpose of this district is to provide a zoning category which allows the mainte-nance and development of uses which will reinforce the vitality of the central business district as a residential and employment center and as the commercial, governmental, and cultural center of Murfreesboro. The uses permitted in this district, the special us-es that may be allowed in this district and the uses for which site plan review and ap-proval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, maximum gross dwelling unit density and the land use

UPDATED: April 12, 2023 APP A:117

#### **APPENDIX A - ZONING**

in this article. The minimum lot and yard requirements, maximum height, maximum gross dwelling unit density and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article.

#### RM-12, RESIDENTIAL MULTI-FAMILY DISTRICT

This district is characterized by a broad range of residential housing types including single-family detached, single-family attached, two-family, three-family, and four-family dwellings up to three stories in height. Other uses such as churches, schools, and specified services associated with or compatible with the residential uses allowed in this district are also permitted subject to site plan review and approval or the issuance of a special permit therefor. The uses permitted in this district, the special uses that may be allowed in this district and the uses for which site plan review and approval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, maximum gross dwelling unit density and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article. The use "dwelling, multiple-family" is not permitted by right or special use permit the RM-12 zoning district unless the property shall have been zoned RM-12 on or before December 31, 2017, provided that all regulations and procedures set forth in this article (Appendix A – Zoning) and all other applicable codes are satisfied.

#### RM-16, RESIDENTIAL MULTI-FAMILY DISTRICT

This district is characterized by a broad range of residential housing types including single-family detached, single-family attached, two-family, three-family, and four-family dwellings up to three stories in height. Other uses such as churches, schools, and specified services associated with or compatible with the residential uses allowed in this district are also permitted subject to site plan review and approval or the issuance of a allowed in this district and the uses for which site plan review and approval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, maximum gross dwelling unit density and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article. The user stories in special use permitted by right or special use permit the RM-16 zoning district unless the property shall have been zoned RM-16 on or before December 31, 2017, provided that all regulations and procedures set forth in this article (Appendix A – Zoning) and all other applicable codes are satisfied.

#### R-MO, MOBILE HOME DISTRICT.

(A) Purpose. The purpose of this district and the regulations and standards contained herein are to establish a zoning category which will permit mobile homes to be located in mobile home parks and subdivisions specifically designed and set aside therefor and to ensure that mobile home parks and subdivisions develop in locations and in accordance with specified design criteria to assure harmonious development both

UPDATED: April 12, 2023

APP A:114

#### APPENDIX A - ZONING

This industrial district is intended to provide areas in which the principal uses permitted are wholesaling, warehousing, or limited manufacturing and which are accessible to major transportation routes. The regulations of this district are designed to minimize the adverse impact such uses may have on nearby districts. The uses permitted in this district, the special uses that may be allowed in this district, and the uses for which site plan review and approval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article.

### L-I, LIGHT INDUSTRIAL DISTRICT.

This industrial district is intended to provide areas in which the principal uses permitted are warehousing, wholesaling and light assembly plants which have little impact on the surrounding neighborhood other than truck traffic, and which are accessible to major transportation routes. The regulations of this district are designed to minimize the adverse impact such uses may have on nearby districts. Heavy industrial uses, such as steel mill and manufacturing facilities, likely to create noise, odor, vibration or smoke that can affect surrounding areas will not be permitted in the light industrial district. The uses permitted in this district, the special uses that may be allowed in this district, and the uses for which site plan review and approval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article.

[Ord. No. 90-20 §3, 04-26-90; Ord. No. 19-O-14 §5, 07-18-19]

#### SECTION 23. SPECIAL PURPOSE DISTRICTS.

#### CU, COLLEGE AND UNIVERSITY DISTRICT.

The purpose of this district is to provide a zoning category for the location of colleges and universities and uses attracted thereto and compatible therewith. Segregation of such college and university facilities is appropriate given the unique characteristics of the college and university areas, the variety of uses needed to serve the college and university community and the intensity of land use in such a community. The uses permitted in this district, the special uses that may be allowed in this district and the uses for which site plan review and approval are required are listed in Chart 1 unless otherwise regulated in this article. The minimum lot and yard requirements, maximum height, maximum gross dwelling unit density and the land use intensity ratios which govern any use in this district are listed on Chart 2 unless otherwise regulated in this article.

P, PARK DISTRICT

UPDATED: April 12, 2023

APP A:121

## **Engagement Letter**



AUTHORIZATION AND NOTICE TO PROCEED

Date: 06/09/2023	Authorized Service: USPAP Appraisal
Vendor Name and Address:	State Contract Office Name and Address:
Property Service Group SE	Tennessee Department of General Services
Ben A. Broome	Real Estate Asset Management
109 South Breadway	Attn: Vickie Medley
Knoxville, TN	312 Rosa L. Parks Avenue, 24th Floor
biroomenepropertyservicegroup.com	Nashville, Tennessee 37243-0299
	Emult: vickie.medicy@tn.gov
Veador EIN:	Transaction Number: 22-07-004 & 22-08-001 Mast appear on all documentation submitted to the State.
Required Date of Completion: 06/30/2023	Amount Authorized: \$4,500.00
Property Information:	Map and Parcel Number: Rutherford County
	Greenland Drive, Murfreesboro, TN (A Portion of Map
Address: 2739 Middle Tennessee Blvd &	090P, Group C, Parcel 001.00, Group) 4 Acres and 2739
Greenland Dr.	Middle Tennessee Blvd, Murfreesboro, TN (Map 090H,
Marfreesbero, TN	Group F, Parcels 004.00, 006.00 & 007.00) 3.5 Acres
	Current Owner: State of Tennessee

Standard Terms and Conditions: Vender agrees to comply with the State's Standard Terms and Conditions attached as <u>Exhibit A</u>.

Format and Compliance: Prepare a narrative appraisal seport for the Property, including a statement of value. The report shall be bound in the left margin, book fashion, with datable cover and proper identification of the Property, including transaction number, visible on the cutside cover. Pages shall be numbered and properly indexed in a table of contents. The paper shall be good quality bond, 4% x11 incluse. Color photos of the Property and all comparables must be submitted as part of the appraisal. A complete grid analysis of adjustments to the comparables must be submitted as part of the appraisal. A complete grid analysis of adjustments to the comparables must also be included. Appraisal reports must provide a separate value of lund and improvements by at least two (2) approprints approximate particular set and practices as defined by the Appraisal Foundation, the Appraisal Institute and State of Termesson and Federal Government requirements. All appraisels must be made in accordance with the Uniform Standards of Professional Appraisal Practice (USPAP) and the rules of the Tennessee Real Estate Appraiser Commission.

Required Doliverables: Vendor shall famish to the State Contrast Officer (i) on original and one copy (paper) of the appraisal report in the format set forth above, (ii) a digital copy of the appraisal report on a labeled compact disc in a durable container as a Portable Document File (PDF), (iii) a letter of appraisal transmittal, and (iv) an invoice for the Autorize Service.

Special Instructions: Before commoncing work under this Authorization, Vendor shall contact Anne Maples-Vaught (MTSU representative at <u>Anne Maples-Vaught@mtsu.edu</u>.

STATE OF TENNESSEE

Agreed to and Accepted by:

INVICE GROUP SE

RAISER

	PROPERTY
Ву:	By: D
Name:	Name: B
Title;	Title: Own
Date:	Dute:

#### EXHIBIT A STANDARD TERMS AND CONDITIONS

(a) <u>Timing</u>. The Authorized Service shall be completed and all Required Deliverables submitted to the State on or before the Required Date of Completion.

(b) <u>Compensation</u>. Except as set forth in the Authonization and Notice to Proceed (the "Authorization"), the State shall compensate Vendor a hump sam equal to the Ananzat Authorized, payable upon completion of the Authorized Service and the State's maintaincines with the quality of the Authorized Service. The State shall not be responsible for the payment of services readered without specific, written authorization. In order to quality of the Authorized Service. The State scattering of the State. In addition, if Vendor is required to appear in court on behalf of and are the request of the State. In addition, if Vendor Sirequired to appear in court on behalf of and the request of the State. In addition, if Vendor Specific and the payment and the State. In addition, if Vendor State scattering the Authorized Service, the State scattering the Authorized Service, the State scattering the State. In addition, if Vendor State scattering the scattering the Authorized Service and the State. In addition, if Vendor State State. In addition and unbiance acceptible to the State. In addition, if Vendor State State. In addition is a scattering the state in addition is a scattering qualifies for non-balf the per dism.

(c) <u>Terminution</u>. The State may terminate the Authenization without cause for any reason, and such termination shall not be deemed a breach of context by the State. If the State terminates this Authorization, Vendor shall be empersured for work computedly give to such termination.

(d) <u>Exceptions and Amendments</u>. Any exceptions from or amendments to the provisions of this Authorization must be approved in advance, in writing by the State.

(e) <u>Prohibition of Discrimination</u>. Vendor bereby agrees, warrants, and assures that no person shall be excluded from participation in, be denied benefits of, or be otherwise adjected to discrimination in the performance of this Authorization or in the employment provinces of Vendor en the grounds of handicap or disability, ago, noce, color, religion, sex, antional origin, or any other classification protected by Federal, Teameneous State constitutional, or attantory law. Vendor shall, upon request, show proof of such monitorimination, and shall poot in complications places, available to all employees and applicants, notices of monitorimized.

(f) <u>Stree Imployees</u>. Verdor agrees, warnants, and assures that no amount shall be paid directly or indirectly to an employee or efficial of the State as wages, compensation, or gifts in exchange for acting as an efficer, againt, employee, whereastreater, or consultant to Vendor in connection with any work contemplated or performed relative to this Authorization. Verdor undentased and agrees that this Authorization alsolf to undentased and agrees that this Authorization alsolf to undentased and agrees of the State (a) "state. Employee") or if the Vendor is an entity in which a contechling interest in held by an individual data data that the past aix months has been, as employee of the State (a) "state. Employee". For parpases of this provision, an individual shall be deemed a State Employee until such time as all compensation for salary, tensination pay, and annual leave has been paid. Vendor instruction shared be null individual blant is the third of the regular data the state the state of Tempesse Undon the state. The state the state of Tempesse of Output Programs (VBP) sevenance payment or an entity in which a controlling interest.

(g) <u>Illeral Immigrants</u>. The requirements of Tennessee Code Annotated, Section 12-4-124, et seq., addressing the use of illeral immigrants in the performance of any contract to supply goets or services to the state of Tennessee, shall be a material provision of this Authorization, a breach of which shall be grounds for monetary and other penalties, up to and including termination of this Authorization.

(i) Vendor bereby attests, certifies, warrants, and assures that Vendor shall not knowingly utilize the services of an illugal immigrant in the performance of this Authorization and shall net knowingly utilize the services of any subcontactor who will utilize the services of an illegal immigrant in the performance of this Authorization.

(ii) Prior to the use of any subcontractor in the performance of this Authorization, and semimutually thereafter, during the period of this Authorization, Vender shall obtain and retain a current, written steatation that the subcontractor shall not incovingly utilize the services of an illegal immigrant to perform work relative to this Authorization and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal insmigrant to perform work relative to this Authorization. Attentations obtained from such subcontractor shall be maintained by Vendor and made available to State officials upon request:

(iii) Vender shall maintain records for all personnel used in the performance of this Authorization. Said security shall be unject to roviow and random inspection at any reasonable time upon reasonable native by the State.

(iv) Vendor understands and agrees that failure to comply with this section will be subject to the sanctions of Tennessee Code Annetated, Section 12-4-124, et seq, for acts or omissions occurring after its effective date. This law requires the Commissioner of the Department of General Services to prohibit a Vender from contracting with, or submitting an offler, preposal, or bid to Autorization with the State of Tennessee to supply goods or services for a period of one year after a vender is discovered to have knowingly used the services of Megal inneignants during the performance of this Autorization.

(v) For purposes of this Authorization, "likepal immigrant" shall be defined as any person who is not either a United States citizen, a Lawful Permanent Resident, or a person whose physical presence in the United States in sufficient or allowed by the fieldend Department of Homefand. Security and who, under foderal immigration laws and/or regulations, is authorized to be employed in the U.S. or is otherwise authorized to provide services under the Authorization.

(b) <u>Indemnification</u>. Vendor agrees to indramify and hold harmless the State as well as its edificers, agrets, and employees from and against any and all chains, indelifies, laurer, and causes of action which may arise, accrea, or result to arty, reman, firm, couporalise, or other entity which may be injured or damaged as a result of arti, tensimism, or negligence on the part of Vendor, its employees or any person acting for or on its or their behalf relating to this Authorization. Vendor farther agrees it shall be liable for the reasonable cont of attorney for the State in the event such service in necessitated to enforce the terms of this parchase or otherwise enforce the obligations of Vendor to the State.

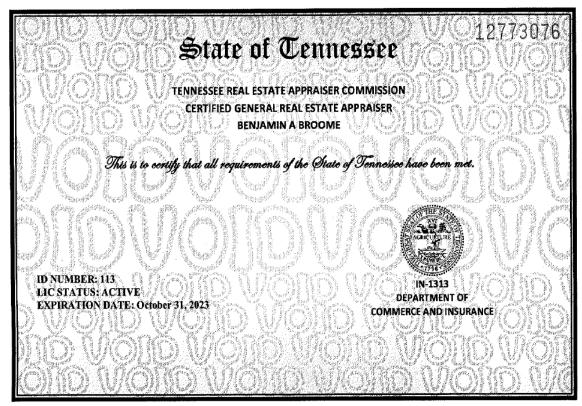
(i) Liquidated\_Damagez. It is acknowledged that time is of the essence in Vendor's performance of paramat to this Authorization. As the actual damages suffered by the State because of late performance cannot be accurately calculated, the parities agree to the following as a reasonable estimation thereof, as liquidated damagez. In the event the Required Deliverables are not completed and submitted by the Required Date of Completion, encept for season beyond Vendor's contrad, the Ausount Authorized will be related Date of Completion, encept for season beyond Vendor's contrad, the Ausount Authorized will be related Date of Completion, where only whether the Required Date of Completion, the State samy terminate this Authorization, and no payment will be doe Vendor. If any Required Deliverable submitted fails to comply with the requirements of this Authorization, and Vendor is so notificant, enc of the sequence to the State. The wide venetions and/or additions within ten (10) days of such that. (10) day period, liquidated damages shall threather be assessed in the manor stated above. Upon termination by the State paramets to this Authorization, and ano additions are not available within formation and/or additions are not available within such then (10) day period, liquidated damages shall threather be assessed in the manor stated above. Upon termination by the State paramets to the state and the such attemption of the available that the terminate the terminate within such the such the state state state state state. The wide coverestions and/or additions are not availabled within such the specified of the Automation.

(j) Insurance. Vendor is required to carry professional liability insurance in an amount not less than One Million Dollars (\$1,000,000) throughout the terms of this Authorization. Vendor shall provide evidence of each insurance to the State upon request.

(b) <u>No Assignment</u>. No portion of the Authorized Service shall be performed by any assignee or subcontractor of Vender. Vender shall not be pennitted to assign or subcontract any services to be performed under the Authorization.

(f) <u>Decament Retention</u>. Vendor agrees to retain a digital copy of all Required Deliverables for a minimum period of six (6) years from the date of completion.

(m) <u>Miscellaneous</u>. The State Transaction Number must be shown on all documents solumitted to the State.



# Appraisers' License

