How to get your INSURANCE LICENSE

Step 1

Decide what kind of insurance you want to sell.

This will determine what you need to study and which exam you need to take. Choose from:
- Life & Health
- Property & Casualty
- Personal Lines

Step 2

Know General Requirements

No matter what state you’re in, there are general requirements:
- You must be at least 18 years old
- Complete prelicensing education for your line of authority (materials and hours spent differ depending on state)
- Background check

Step 3

Know state-specific requirements

Choose which state you will reside in and know requirements in that state. In Tennessee you must meet the following requirements:
- Reside in TN
- Competent, trustworthy, financially responsible, and have a good business reputation

Step 4

Take the required classes in your state

For education hour requirements, visit: https://www.kaplanfinancial.com/insurance/tennessee/state-requirements

Step 5

Register and take the required exam

For exam registration information, visit: https://www.kaplanfinancial.com/insurance/tennessee/state-requirements

Pass your exam!